

**CONDENSED**  
UNAUDITED GROUP  
INTERIM FINANCIAL STATEMENTS

  
Sterling Towers

JUNE 2018

**Directors' Report**  
**For the period ended 30 June 2018**

The Directors present their second quarter report on the affairs of Sterling Bank Plc, together with the unaudited Group Financial Statements for the period ended 30 June, 2018.

**Principal activity and business review**

Sterling Bank Plc is engaged in commercial banking with emphasis on retail, commercial and corporate banking, trade services, investment banking activities and non-interest banking. It also provides wholesale banking services including the granting of loans and advances; letter of credit transactions, money market operations, electronic banking products and other banking activities.

**Legal form**

Sterling Bank Plc, (formerly known as NAL Bank Plc) was the pioneer merchant bank in Nigeria, established on 25 November, 1960 as a private liability company and was converted to a public limited company in April, 1992.

Following the consolidation reforms introduced and driven by the Central Bank of Nigeria in 2004, the Bank emerged from the consolidation of NAL Bank Plc, Indo-Nigerian Bank Limited, Magnum Trust Bank Plc, NBM Bank Limited and Trust Bank of Africa Limited. NAL Bank Plc as the surviving bank adopted a new name for the enlarged entity, 'Sterling Bank Plc'.

The enlarged Bank commenced post merger business operations on January 3, 2006 and the Bank's shares are currently quoted on the Nigerian Stock Exchange (NSE).

In October, 2011, the Bank had a business combination with Equitorial Trust Bank Limited to re-position itself to better compete in the market space.

In compliance with the CBN guidelines on the review of the Universal Banking model, the Bank divested from its four subsidiaries and one associate company on 30 December, 2011.

Sterling Bank Plc registered Sterling Investment Management Plc (the SPV) with the Corporate Affairs Commission as a public liability company limited by shares with authorised capital of N2,000,000 at N1.00 per share. The main objective of setting up the SPV is to raise or borrow money by the issue of bonds or other debt instruments. The SPV is a subsidiary and is consolidated in the financial statements of the Bank. The Bank and its subsidiary is collectively referred to as "the Group".

The Bank has 173 branches including cash centres as at 30 June, 2018.

**Operating results**

Highlights of the Group and Bank's operating results for the period are as follows:

<i>In millions of Naira</i>	Group		Bank	
	June 2018	June 2017	June 2018	June 2017
Gross earnings	77,637	57,101	77,409	56,870
Profit before taxation	6,363	4,334	6,331	4,305
Taxation	(149)	(532)	(149)	(532)
Profit after taxation	6,214	3,802	6,182	3,773
Transfer to statutory reserve	932	570	927	566
Transfer to general reserve	5,282	3,232	5,255	3,207
	<u>6,214</u>	<u>3,802</u>	<u>6,182</u>	<u>3,773</u>
Earnings per share (kobo) - Basic	<u>22k</u>	<u>13k</u>	<u>21k</u>	<u>13k</u>
Earnings per share (kobo) - diluted	<u>22k</u>	<u>13k</u>	<u>21k</u>	<u>13k</u>
	June 2018	December 2017	June 2018	December 2017
NPL Ratio	4.90%	6.20%	4.90%	6.20%

**Directors who served during the period**

The following Directors served during the period under review:

Name	Designation	Date appointed /resigned	Interest represented
1 Mr. Asue Ighodalo	Chairman		
2 Mr. Rasheed Kolarinwa	Independent Director		
3 Dr. (Mrs.) Omolara Akanji	Independent Director		
4 Ms. Tamarakare Yekwe (MON)	Independent Director	Retired - 06/03/2018	
5 Mr. Michael Ajukwu	Independent Director	Appointed - 22/06/2018	
6 Mr. Olaitan Kajero	Non-Executive Director		Eba Odan Industrial & Commercial Company STB Building Society Limited Eltees Properties Rebounds Integrated Services Limited  L.A Kings Limited
7 Mrs. Tairat Tijani	Non-Executive Director		Ess-ay Investment Limited
8 Mrs. Egbichi Akinsanya	Non-Executive Director	Retired - 22/05/2018	Asset Management Corporation of Nigeria (AMCON)
9 Mr. Michael Jituboh	Non-Executive Director		Dr. Mike Adenuga
10 Mr. Sujit Varma (Indian)	Non-Executive Director		State Bank of India
11 Mrs. Folasade Kilaso	Non-Executive Director	Appointed - 14/06/2018	
12 Mr. Yemi Adeola	Managing Director/CEO	Retired - 01/04/2018	
13 Mr. Abubakar Suleiman	Managing Director/CEO	Appointed - 01/04/2018	
14 Mr. Kayode Lawal	Executive Director		
15 Mr. Grama Narasimhan (Indian)	Executive Director		
16 Mr. Yemi Odubiyi	Executive Director		
17 Emmanuel Emefienim	Executive Director	Appointed - 05/2/2018	

**Going Concern**

The Directors assess the Group and the Bank's future performance and financial performance on an on-going basis and have no reason to believe that the Group will not be a going concern in the period ahead. For this reason, these financial statements are prepared on a going concern basis.

**Directors interests in shares**

Interest of directors in the issued share capital of the Bank as recorded in the Register of members and/or as notified by them for the purpose of section 275 of the Companies and Allied Matters Act of Nigeria were as follows:

Names	Number of shares			
	June 2018 Direct	June 2018 Indirect	December 2017 Direct	December 2017 Indirect
1 Mr. Asue Ighodalo	-	62,645,242	-	62,645,242
2 Mr. Rasheed Kolarinwa	-	-	-	-
3 Mr. Michael Jituboh	-	1,620,376,969	-	1,620,376,969
4 Dr. (Mrs) Omolara Akanji	-	-	-	-
5 Mr. Michael Ajukwu	-	-	-	-
6 Mr. Sujit Varma	-	2,549,505,026	-	2,549,505,026
7 Mr. Olaitan Kajero	-	1,582,687,059	-	1,582,687,059
8 Mrs. Tairat Tijani	-	1,444,057,327	-	1,444,057,327
9 Mrs. Folasade Kilaso	-	1,440,337,670	-	1,685,614,073
10 Mr. Abubakar Suleiman	28,118,227	-	25,157,631	-
11 Mr. Grama Narasimhan	-	-	-	-
12 Mr. Yemi Odubiyi	19,342,826	-	16,473,564	-
13 Mr. Emmanuel Emefienim	12,158,681	-	-	-

### Analysis of shareholding

The range analysis of the distribution of the shares of the Bank as at 30 June 2018 is as follows:

Range of shares	Number of holders	%	Number of units	%
1 - 1,000	31,881	36.59%	14,419,236	0.05%
1001 - 5,000	26,352	30.24%	59,602,467	0.21%
5,001 - 10,000	8,964	10.29%	60,485,228	0.21%
10,001 - 20,000	7,120	8.17%	96,087,052	0.33%
20,001 - 50,000	4,827	5.54%	148,797,455	0.52%
50,001 - 100,000	2,759	3.17%	189,685,669	0.66%
100,001 - 200,000	2,014	2.31%	289,280,421	1.00%
200,001 - 500,000	1,658	1.90%	505,806,358	1.76%
500,001 - 10,000,000	1,433	1.64%	2,060,688,971	7.16%
Above 10,000,001	123	0.14%	14,730,168,862	51.16%
Foreign shareholding	5	0.01%	10,635,396,407	36.94%
	87,136	100%	28,790,418,126	100.00%

The following shareholders have shareholdings of 5% and above as at 30 June, 2018:

	June 2018 Holding (units)	June 2018 % holding	December 2017 Holding (units)	December 2017 % holding
Silverlake Investment Limited	7,197,604,531	25.00	7,197,604,531	25.00
State Bank of India	2,549,505,026	8.86	2,549,505,026	8.86
Sterling Bank Staff Investment Trust Fund	1,735,550,547	6.03	-	-
SNNL/Asset Management Corporation of Nigeria - Main	-	-	1,685,614,073	5.85
Dr. Mike Adenuga	1,620,376,969	5.63	1,620,376,969	5.63
Ess-ay Investments Limited	1,444,057,327	5.02	1,444,057,327	5.02

### Acquisition of own shares

The Bank did not acquire any of its shares during the period ended 30 June, 2018 (31 December, 2017: Nil).

### Property, plant and equipment

Information relating to changes in property, plant and equipment is given in Note 24 to the consolidated and separate financial statements.

### Employment and employees

#### i Employment of disabled persons

The Bank has a non-discriminatory policy on recruitment. Applications would always be welcomed from suitably qualified disabled persons and are reviewed strictly on qualification. The Bank's policy is that the highest qualified and most experienced persons are recruited for appropriate job levels irrespective of an applicant's state of origin, ethnicity, religion or physical condition.

#### ii Health, safety and welfare of employees

Health and safety regulations are in force within the Bank's premises and employees are aware of existing regulations. The Bank provides subsidies to all levels of employees for medical expenses, transportation, housing, lunch etc.

#### iii Employee training and Development

The Bank is committed to keeping employees fully informed as much as possible regarding the Bank's performance and progress and seeking their opinion where practicable on matters, which particularly affect them as employees.

Training is carried out at various levels through both in-house and external courses. Incentive schemes designed to encourage the involvement of employees in the Bank's performance are implemented whenever appropriate.

#### iv Events after reporting date

There were no events after the reporting date which could have had a material effect on the state of affairs of the Bank as at 30 June or the profit for the period ended on that date which have not been adequately provided for or disclosed.

BY ORDER OF THE BOARD:

  
Justina Lewa  
Company Secretary  
(FRC/2013/NBA/0000001255)  
20 Marina, Lagos, Nigeria.  
July 18, 2018

**Corporate Governance**

The Bank complies with the relevant provisions of the Nigerian Securities & Exchange Commission (SEC) and the Central Bank of Nigeria (CBN) Codes of Corporate Governance.

**Board Composition and Committee**

**Board of Directors**

The Board of Directors (the 'Board') is made up of the Non-Executive Chairman, Non-Executive Directors and Executive Directors who oversee the corporate governance of the Bank. The members are as follows:

1 Mr. Asue Ighodalo		Chairman	Chairman
2 Mr. Rasheed Kolarinwa		Member	Independent Director
3 Dr. (Mrs.) Omolara Akanji		Member	Independent Director
4 Ms. Tamarakare Yekwe (MON)	Retired - 06/03/2018	Member	Independent Director
5 Mr. Michael Ajukwu	Appointed - 22/06/2018	Member	Independent Director
6 Mr. Olaitan Kajero		Member	Non-Executive Director
7 Mrs. Tairat Tijani		Member	Non-Executive Director
8 Mrs. Egbichi Akinsanya	Retired - 22/05/2018	Member	Non-Executive Director
9 Mr. Michael Jituboh		Member	Non-Executive Director
10 Mr. Sujit Varma		Member	Non-Executive Director
11 Mrs. Folasade Kilaso	Appointed - 14/06/2018	Member	Non-Executive Director
12 Mr. Yemi Adeola	Retired - 01/04/2018	Member	Managing Director/CEO
13 Mr. Abubakar Suleiman	Appointed - 01/04/2018	Member	Managing Director/CEO
14 Mr. Kayode Lawal		Member	Executive Director
15 Mr. Grama Narasimhan (Indian)		Member	Executive Director
16 Mr. Yemi Odubiyi		Member	Executive Director
17 Mr. Emmanuel Emeferienim	Appointed - 05/02/2018	Member	Executive Director

**Board Committees**

The Board carries out its oversight functions through its various committees each of which has a clearly defined terms of reference and a charter which has been approved by the Central Bank of Nigeria. The Board has five (5) standing committees, namely: Board Credit Committee, Board Finance & General Purpose Committee, Board Audit Committee, Board Risk Management Committee and Board Governance & Remuneration Committee. In line with best practice, the Chairman of the Board is not a member of any of the Committees. The composition and responsibilities of the committees are set out below:

**Board Credit Committee**

The Committee acts on behalf of the Board on credit matters and reports to the Board for approval/ratification.

**Terms of reference**

- Consider credit proposals for approval on the recommendation of the Management Credit Committee (MCC).
- Recommend to the Board assignment of credit approval authority limits on the recommendation of the MCC.
- Review the Credit Policy Guidelines of the Bank as and when required by the dictates of the market and/or the corporate
- Approve credit facility requests above the limits set for Management, within limits defined by the Bank's credit policy and within the statutory requirements set by the regulatory/supervisory authorities.
- Review periodic credit portfolio reports and assess portfolio performance.
- Ensure compliance with the Bank's Credit Policies and statutory requirements prescribed by the regulatory/supervisory authorities.
- Recommend credit facility requests above the Committee's limit to the Board.
- Review and recommend to the Board for approval/ratification Management proposals on full and final settlements on non performing loans.
- Review and approve the restructure of credit facilities in line with the Credit Policy Guidelines.
- Review and approve credit proposals in line with the Bank's Risk Policy Guidelines.
- Review and recommend to the Board for approval proposals on write-offs.
- Periodic review of the recovery process to ensure compliance with the Bank's recovery policies, applicable laws and
- To perform any other duties assigned by the Board from time to time.

The members are as follows:

1 Dr. (Mrs) Omolara Akanji	Chairman
2 Mr. Rasheed Kolarinwa	Member
3 Mr. Olaitan Kajero	Member
4 Mr. Michael Ajukwu	Member
5 Mr. Abubakar Suleiman	Member
6 Mr. Grama Narasimhan	Member
7 Mr. Emmanuel Emeferienim	Member

**Board Finance and General Purpose Committee**

The Committee acts on behalf of the Board on all matters relating to financial management and reports to the Board for approval/ratification.

**Terms of reference**

- Establish the Bank's financial policies in relation to the operational plan, capital budgets, and the reporting of results.
- Monitor the progress and achievement of the Bank's financial targets.
- Review significant corporate financing and liquidity programs and tax plans.
- Recommend major expenditure approvals to the Board.

- Review and consider the financial statements and make appropriate recommendation to the Board.
- Review annually the Bank's financial projections, as well as capital and operating budgets, and review on a quarterly basis with management, the progress of key initiatives including actual financial results against targets and projections.
- Review and recommend for Board approval, the Bank's capital structure, including but not limited to, allotment of new capital, debt limits and any changes to the existing capital structure.
- Recommend for Board approval, the Bank's dividend policy, including amount, nature and timing.
- Review and make recommendations to the Board regarding the Bank's investment strategy, policy and guidelines, its implementation and compliance with those policies and guidelines and the performance of the Bank's investment portfolio.
- Approve a comprehensive framework for delegation of authority on financial matters and enforce compliance with financial manual of authorities.
- Ensure cost management strategies are developed and implemented to monitor and control costs.
- Review major expense lines periodically and approve expenditure within the limit of the Committee as documented in the financial manual of authorities.
- Review contract awards for significant expenditure above EXCO limit.
- Review significant transactions and new business initiatives for the Board's approval.
- To perform any other duties assigned by the Board from time to time.

The members are as follows:

1 Mrs. Tairat Tijani		Chairman
2 Mrs. Folasade Kilaso	Appointed - 14/06/2018	Member
3 Mr. Michael Jituboh		Member
4 Mr. Abubakar Suleiman		Member
5 Mr. Yemi Odubiyi		Member

#### **Board Risk Management Committee**

The Committee is responsible for evaluating and handling issues relating to risk management in the Bank.

#### **Terms of reference**

- Review and recommend to the Board the risk management policy including risk appetite, risk limits, tolerance and risk strategy.
- Review and recommend to the Board for approval the Bank's Enterprise-wide Risk Management Policy and other specific risk policies.
- Monitor the Bank's plan and progress in meeting regulatory risk based supervision requirements.
- Monitor implementation and migration to Basel II, III, and IV and other local and international risk management bodies as approved by the regulators.
- Review the organization's risk-reward profiles including credit, market and operational risk-reward profiles and where necessary, recommend strategies for improvement.
- Evaluate the risk profile and risk management plans drafted for major projects, acquisitions, new products and new ventures or services to determine the impact on the risk reward profile.
- Oversight of management's process for the identification of significant risks and the adequacy of prevention, detection and reporting mechanisms.
- Receive reports on, and review the adequacy and effectiveness of the Bank's risk and control processes to support its strategy and objectives.
- Endorse definition of risk and return preferences and target risk portfolio.
- Periodic review of changes in the economic and business environment, including emerging trends and other factors relevant to the Bank's risk profile.
- Ensure compliance with the Bank's credit policies, applicable laws and statutory requirements prescribed by the regulatory/supervisory authorities.
- Review the effectiveness of the risk management system on an annual basis.
- To perform any other duties assigned by the Board from time to time.

The members are as follows:

1 Mr. Olaitan Kajero		Chairman
2 Mr. Rasheed Kolarinwa		Member
3 Dr. (Mrs) Omolara Akanji		Member
4 Mrs. Tairat Tijani		Member
5 Mr. Michael Ajukwu		Member
6 Mr. Abubakar Suleiman		Member
7 Mr. Yemi Odubiyi		Member
8 Mr. Emmanuel Emefienim		Member

#### **Board Audit Committee**

The Committee acts on behalf of the Board of Directors on financial reporting, internal control and audit matters. Decisions and actions of the Committee are presented to the Board for approval/ratification.

**Terms of reference**

- Review the appropriateness of accounting policies.
- Review the appropriateness of assumptions made by Management in preparing the financial statements.
- Review the significant accounting and reporting issues, and understand their impact on the financial statements;
- Review the quarterly and annual financial statements and consider whether they are complete, consistent with prescribed accounting and reporting standards.
- Obtain assurance from Management with respect to the accuracy of the financial statements.
- Review with management and the external auditors the results of external audit, including any significant issues identified.
  
- Review the annual report and related regulatory filings before release and consider the accuracy and completeness of the information.
- Review the adequacy of the internal control system, including information technology security and control.
- Understand the scope of internal and external auditors' review of internal control over financial reporting, and obtain reports on significant findings and recommendations, together with management's responses.
- Review the relevant policies and procedures in place and ensure they are up to date, and are complied with.
- Review and ensure the financial internal controls are operating efficiently and effectively.
- Review the Bank's compliance with the performance management and reporting systems;
- Review and ensure the performance reporting and information uses appropriate targets and benchmarks.
- Review the Internal Audit operations manual, budget, activities, staffing, skills and organizational structure of the Internal Audit;
- Review and approve the Internal Audit plan, its scope and any major changes to it, ensuring that it covers the key risks and that there is appropriate co-ordination with the Bank's External Auditors;
- Review and concur in the appointment, replacement, or dismissal of the Chief Internal Auditor;
- Resolve any difficulties or unjustified restrictions or limitations on the scope of Internal Audit work;
- Resolve any significant disagreements between Auditors and Management;
- Review the significant findings and recommendations by Internal Audit and Management responses thereof;
- Review the implementation of Internal Audit recommendations by Management;
- Review the performance of the Chief Internal Auditor;
- Review the effectiveness of the Internal Audit function, including compliance with acceptable International Standards for the Professional Practice of Internal Auditing.
- Review the external auditors' proposed audit scope, approach and audit fees for the year;
- Review the findings and recommendations by External Auditors and Management responses thereof;
- Review the implementation of External Auditors' recommendations by Management;
- Review the performance of External Auditors;
- Ensure that there is proper coordination of audit efforts between Internal and External Auditors.
  
- Review the effectiveness of the system for monitoring compliance with laws and regulations;
- Review the findings of any examinations by regulatory agencies, and audit observations;
- Regularly report to the Board of Directors on Committee activities;
- Perform other duties as may be assigned by the Board of Directors;

The members are as follows:

1 Mr. Rasheed Kolarinwa		Chairman
2 Dr. (Mrs) Omolara Akanji		Member
3 Mrs. Tairat Tijani		Member
4 Mr. Michael Jituboh		Member
5 Mrs. Folasade Kilaso	Appointed - 14/06/2018	Member
6 Mr. Michael Ajukwu	Appointed - 22/06/2018	Member

**Board Governance and Remuneration Committee**

The Committee acts on behalf of the Board on all matters relating to the workforce.

**Terms of reference**

- Monitoring, reviewing and approving employee relations' issues such as compensation matters/bonus programs and profit sharing schemes;
- Advise the Board on recruitment, promotions and disciplinary issues affecting top management of the Bank from Assistant General Manager grade and above;
- Appraise the Managing Director & Chief Executive and Executive Directors annually for appropriate recommendation to the Board;
- Approve training programmes for Non-Executive Directors;
- The Committee shall review the need for appointments and note the specific experience and abilities needed for each Board Committee, consider candidates for appointment as either Executive or Non-Executive Directors and recommend such appointments to the Board.
- Consideration of appointment of new Directors to the Board;
- The Committee shall review the tenor of both Executive and Non-Executive Directors on the Board and Board Committees.

- The Committee shall recommend any proposed change(s) to the Board.
- Recommend to the Board renewal of appointment of Executive and Non-Executive Directors based on the outcome of review of Directors performance.
- To make recommendations on experience required by Board Committee Members, Committee Appointments and Removal, Reporting and other Committee Operational matters.
- To ensure that the Board evaluation is carried out on an annual basis.
- To review and make recommendations to the Board for approval of the Bank's Organisational structure and any proposed amendments.
- Review and make recommendations on the Bank's succession plan for Directors and other senior management staff from Assistant General Manager grade and above.
- Regular monitoring of compliance with Bank's Code of Ethics and Business Conduct for Directors and Staff.
- The Committee shall determine the incentive arrangements and benefits of the Executive and Non-Executive Directors of the Bank for recommendation to the Board.
- Review and submit to the full Board, recommendations concerning Executive Directors Compensation plans, salaries and perquisites ensuring that the compensation packages are competitive.
- Review and submit to the full Board, recommendations concerning Non-Executive Directors remuneration.
- Review and recommend for Board approval stock-based compensation, share option, incentive bonus, severance benefits and perquisites for Executive Directors and employees.
- Ensure that the level of remuneration is sufficient to attract, retain and motivate Executive Directors and all employees of the Bank while ensuring that the Bank is not paying excessive remuneration.
- Recommend to the Board compensation payable to Executive Directors and Senior Management employees for any loss of office or termination of appointment.
- Develop, review and recommend the remuneration policy to the Board for approval.
- The Committee may engage a remuneration consultant at the expense of the Bank for the purpose of carrying out its responsibilities. Where such a consultant is engaged by the Committee, the consultant must be independent.
- To perform any other duties assigned by the Board from time to time.

The members are as follows:

1 Mrs. Folasade Kilaso	Appointed - 14/06/2018	Chairman
2 Mr. Rasheed Kolarinwa		Member
3 Dr. (Mrs.) Omolara Akanji		Member
4 Mr. Olaitan Kajero		Member
5 Mrs. Tairat Tijani		Member
6 Mr. Michael Ajukwu	Appointed - 22/06/2018	Member

#### **Statutory Audit Committee**

The Committee is established in line with Section 359(6) of the Companies and Allied Matters Act, 1990 CAP C20 Laws of the Federation of Nigeria. The Committee's membership consists of three (3) representatives of the shareholders elected at the Annual General Meeting (AGM) and three (3) Non-Executive Directors. The Committee meets every quarter, but could also meet at any other time, as the need arise.

#### **Terms of reference**

- To make recommendations to the Board to be put to the Shareholders for approval at the AGM regarding the appointment, removal and remuneration of the external auditors of the Bank;
- To authorise the internal auditor to carry out investigations into any activities of the Bank which may be of interest or concern to the Committee;
- To review and approve the annual audit plan and ensure that it is consistent with the scope of audit engagement, having regard to the seniority, expertise and experience of the audit team;
- To review representation letter(s) requested by the external auditors before they are signed by Management;
- To review the Management Letter and Management's Response to the auditor's findings and recommendations;
- To assist in the oversight of the integrity of the Bank's financial statements, compliance with legal and other regulatory requirements, assessment of qualifications and independence of external auditor, and performance of the Bank's internal audit function as well as that of external auditors;
- To establish an internal audit function and ensure there are other means of obtaining sufficient assurance of regular review or appraisal of the system of internal controls in the Bank;
- To ensure the development of a comprehensive internal control framework for the Bank, obtain assurance and report annually in the financial report, on the operating effectiveness of the Bank's internal control framework;
- To review such other matters in connection with overseeing the financial reporting process and the maintenance of internal controls as the Committee shall deem appropriate;
- To oversee management's process for the identification of significant fraud risks across the Bank and ensure that adequate prevention, detection and reporting mechanisms are in place;
- At least on an annual basis, obtain and review a report by the internal auditor describing the strength and quality of internal controls including any issues or recommendations for improvement, raised by the most recent internal control review of the Bank;



- Discuss the annual audited financial statements and half yearly unaudited statements with Management and external auditors;
- Discuss policies and strategies with respect to risk assessment and management;
- Meet separately and periodically with Management, internal auditors and external auditors;
- To review and ensure that adequate whistle-blowing procedures are in place;
- To review, with the external auditors, any audit scope limitations or problems encountered and management's responses to same;
- To review the independence of the external auditors and ensure that where non-audit services are provided by the external auditors, there is no conflict of interest;
- To consider any related party transactions that may arise within the Bank or Group;
- Invoke its authority to investigate any matter within its terms of reference for which purpose the Bank must make available the resources to the internal auditors with which to carry out this function, including access to external advice where necessary;
- Prepare the Committee's report for inclusion in the Bank's Annual Report; and
- Report to the Board regularly at such times as the Committee shall determine necessary.

The members are as follows:

1 Alhaji Mustapha Jinadu	Member
2 Ms. Christie O. Vincent	Member
3 Mr. Rasheed Kolarinwa	Member
4 Mr. Olaitan Kajero	Member
5 Mr. Idongesit E. Udoh	Member
6 Mr. Michael Jituboh	

#### **Management Committees**

##### **1 Executive Committee (EXCO)**

The Committee provides leadership to the management team and ensures the implementation of strategies approved by the Board. It deliberates and takes decisions on the effective and efficient management of the Bank.

##### **2 Assets and Liability Committee (ALCO)**

The Committee ensures adequate liquidity and the management of interest rate risk within acceptable parameters. It also reviews the economic outlook and its impact on the Bank's strategies.

##### **3 Management Credit Committee (MCC)**

The Committee approves new credit products and initiatives, minimum/prime lending rate and reviews the Credit Policy Manual. It approves exposures up to its maximum limit and the risk asset acceptance criteria.

##### **4 Management Performance Review Committee (MPR)**

The Committee reviews the Bank's monthly performance on set targets and monitors budget achievement. It also assesses the efficiency of resource deployment in the Bank and re-appraises cost management initiatives.

##### **5 Criticised Assets Committee (CAC)**

The Committee reviews the Bank's credit portfolio and collateral documentation. It reviews the non-performing loan stock and recovery strategies for delinquent loans.

##### **6 Computer Steering Committee (CSC)**

The Committee establishes the overall technology priorities by identifying projects that support the Bank's business plan. It provides guidance in effectively utilizing technology resources to meet business and operational needs of the Bank.

##### **7 Management Risk Committee (MRC)**

The Committee is responsible for planning, management and control of the Bank's overall risks. It includes setting the Bank's risk philosophy, risk appetite, risk limits and risk policies.

#### **Succession Planning**

Sterling Bank Plc has a Succession Planning Policy which is aligned to the Bank's overall organisational development strategy. In line with the policy, a new Unit was set-up in the Human Capital Management Group to implement, amongst others, a Succession Plan for the Bank.

Successors were nominated based on experience, skills and competencies through an automated process by current role holders in conjunction with the Human Capital Management Group. Development initiatives have also been put in place to accelerate successors' readiness.

#### **Code of Ethics**

Sterling Bank has a Code of Ethics that specifies acceptable behavior of its staff. It is a requirement that all staff should sign a confirmation that they have read and understood the document upon employment.

The Bank also has a Sanctions Manual which provides sample offences/violation and prescribes measures to be adopted in various cases. The Chief Human Resource Officer is responsible for the implementation and compliance of the "Code of Ethics".

**Whistle Blowing Process**

The Bank is committed to the highest standards of openness, probity and accountability; hence the need for an effective and efficient whistle blowing process as a key element of good corporate governance and risk management.

Whistle blowing process is a mechanism by which suspected breaches of the Bank's internal policies, processes, procedures and unethical activities by any stakeholder (staff, customers, suppliers and applicants) are reported for necessary actions.

It ensures a high degree of integrity and transparency in order to achieve efficiency and effectiveness in our operations.

The reputation of the Bank is of utmost importance and every staff of the bank has a responsibility to protect the bank from any persons or act that might jeopardize its reputation. Staff are encouraged to speak up when faced with information that would help protect the Bank's reputation.

An essential attribute of the process is the guarantee of confidentiality and protection of the whistle blower's identity and rights. It should be noted that the ultimate aim of this policy is to ensure efficient service to the customer, good corporate image and business continuity in an atmosphere compliant with best industry practice.

The Bank has a Whistle Blowing channel via the Bank's website, dedicated telephone hotlines and e-mail address in compliance with Section 6.1.12 of the Central Bank of Nigeria (CBN) Code of Corporate Governance for Banks in Nigeria Post Consolidation.

The Bank's Chief Compliance Officer is responsible for monitoring and reporting on whistle blowing.

**Compliance Statement on Securities Trading by Interested Parties**

The Bank has put in place a Policy on Trading on the Bank's Securities by Directors and other key personnel of the Bank.

During the period under review, the Directors and other key personnel of the Bank complied with the terms of the Policy and the provisions of Section 14 of the Amendment to the Listing Rules of The Nigerian Stock Exchange.

**Complaint Management Policy**

The Bank has put in place a Complaint Management Policy guiding the resolution of disputes with stakeholders on issues relating to the Investment and Securities Act.

**STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RELATION TO THE FINANCIAL STATEMENTS FOR THE QUARTER ENDED 30 JUNE 2018**

In accordance with the provisions of Sections 334 and 335 of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, and Sections 24 and 28 of the Banks and Other Financial Institution Act, CAP B3 Laws of the Federation of Nigeria 2004, the Directors are responsible for the preparation of the consolidated financial statements and the separate financial statements which present fairly, in all material respects, the financial position of the Group and the Bank, and of the financial performance for the period. The responsibilities include ensuring that:

- (a) appropriate internal controls are established both to safeguard the assets of the Group and to prevent and detect fraud and other irregularities;
- (b) the Group keeps accounting records which disclose with reasonable accuracy the financial position and performance of the Group and which ensure that the financial statements comply with the requirements of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, Banks and Other Financial Institutions Act, CAP B3 Laws of the Federation of Nigeria 2004, Revised Prudential Guidelines, International Financial Reporting Standards and relevant Circulars issued by the Central Bank of Nigeria;
- (c) the Group has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates.

The directors accept responsibility for the consolidated and separate financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgments and estimates in conformity with International Financial Reporting Standards, the requirements of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, Banks and Other Financial Institutions Act, CAP B3 Laws of the Federation of Nigeria 2004, Revised Prudential Guidelines, and relevant Circulars issued by the Central Bank of Nigeria.

The directors are of the opinion that the consolidated and separate financial statements present fairly, in all material respect, the financial position and financial performance of the Group and Bank as of and for the six months ended 30 June 2018.

The directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of the consolidated and separate financial statements, as well as adequate systems of financial control.

Nothing has come to the attention of the Directors to indicate that the Group and the Bank will not remain as a going concern for at least twelve months from the date of this statement.

**Condensed Statement of Profit or Loss**  
**For the period ended 30 June 2018**

	Notes	Group		Bank		Group		Bank	
		June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
<i>In millions of Naira</i>									
Interest income	3	62,589	50,028	62,361	49,797	30,785	24,706	30,671	24,587
Interest expense	4	(37,042)	(23,010)	(36,846)	(22,808)	(17,627)	(11,196)	(17,525)	(11,095)
<b>Net interest income</b>		<u>25,547</u>	<u>27,018</u>	<u>25,515</u>	<u>26,989</u>	<u>13,158</u>	<u>13,510</u>	<u>13,146</u>	<u>13,492</u>
Fees and commission income	5	6,896	5,902	6,896	5,902	3,260	3,179	3,260	3,179
Net gain/(loss) on financial instrument at FVPL	6	5,021	(2,258)	5,021	(2,258)	1,347	(1,347)	1,347	(1,347)
Other operating income	7	3,131	3,429	3,131	3,429	2,479	2,009	2,479	2,009
<b>Operating income</b>		<u>40,595</u>	<u>34,091</u>	<u>40,563</u>	<u>34,062</u>	<u>20,244</u>	<u>17,351</u>	<u>20,232</u>	<u>17,333</u>
Credit loss expense on financial assets	8	(1,844)	(4,081)	(1,844)	(4,081)	(590)	(1,571)	(590)	(1,571)
<b>Net operating income after impairment</b>		<u>38,751</u>	<u>30,010</u>	<u>38,719</u>	<u>29,981</u>	<u>19,654</u>	<u>15,780</u>	<u>19,642</u>	<u>15,762</u>
Personnel expenses	9	(6,409)	(5,749)	(6,409)	(5,749)	(3,228)	(2,871)	(3,228)	(2,871)
Other operating expenses	10	(7,520)	(7,298)	(7,520)	(7,298)	(3,912)	(4,134)	(3,912)	(4,134)
General and administrative expenses	11	(11,955)	(7,286)	(11,955)	(7,286)	(5,933)	(3,767)	(5,933)	(3,767)
Other property, plant and equipment cost	12	(3,704)	(3,074)	(3,704)	(3,074)	(1,994)	(1,507)	(1,994)	(1,507)
Depreciation and amortisation	13	(2,800)	(2,269)	(2,800)	(2,269)	(1,399)	(1,198)	(1,399)	(1,198)
<b>Total expenses</b>		<u>(32,388)</u>	<u>(25,676)</u>	<u>(32,388)</u>	<u>(25,676)</u>	<u>(16,466)</u>	<u>(13,477)</u>	<u>(16,466)</u>	<u>(13,477)</u>
<b>Profit before income tax</b>		<u>6,363</u>	<u>4,334</u>	<u>6,331</u>	<u>4,305</u>	<u>3,188</u>	<u>2,303</u>	<u>3,176</u>	<u>2,285</u>
Income tax expense	14(a)	(149)	(532)	(149)	(532)	(74)	(377)	(74)	(377)
<b>Profit for the period</b>		<u>6,214</u>	<u>3,802</u>	<u>6,182</u>	<u>3,773</u>	<u>3,114</u>	<u>1,926</u>	<u>3,102</u>	<u>1,908</u>
Earnings per share - basic (in kobo)	15	22k	13k	21k	13k				
Earnings per share - diluted (in kobo)	15	22k	13k	21k	13k				

**Statement of Other comprehensive income**

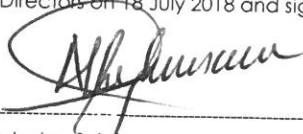
		June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
<i>In millions of Naira</i>									
<b>Profit for the period</b>		6,214	3,802	6,182	3,773	3,114	1,926	3,102	1,908
<b>Items that will be reclassified to profit or loss in subsequent periods:</b>									
<b>- Debt instruments measured at fair value through other comprehensive income: :</b>									
- Net change in fair value during the period		(183)	-	(183)	-	1,465	-	1,465	-
- Changes in allowance for expected credit losses		(185)	-	(185)	-	(185)	-	(185)	-
- Reclassification to profit or loss		2,568	-	2,568	-	-	-	-	-
<b>Net gains/(losses) on financial investments at fair value through other comprehensive income:</b>		<u>2,200</u>	<u>-</u>	<u>2,200</u>	<u>-</u>	<u>1,280</u>	<u>-</u>	<u>1,280</u>	<u>-</u>
<b>- Available-for-sale financial assets:</b>									
- Net change in fair value during the period		-	(6,173)	-	(6,173)	-	5,154	-	5,154
- Reclassification adjustments to profit or loss		-	11,323	-	11,323	-	(1)	-	-
<b>Net gains/(loss) on available-for-sale financial assets</b>		<u>-</u>	<u>5,150</u>	<u>-</u>	<u>5,150</u>	<u>-</u>	<u>5,154</u>	<u>-</u>	<u>5,154</u>
<b>Total items that will be reclassified to profit or loss</b>		<u>2,200</u>	<u>5,150</u>	<u>2,200</u>	<u>5,150</u>	<u>1,280</u>	<u>5,154</u>	<u>1,280</u>	<u>5,154</u>
<b>Other comprehensive income for the period, net of tax</b>		<u>2,200</u>	<u>5,150</u>	<u>2,200</u>	<u>5,150</u>	<u>1,280</u>	<u>5,154</u>	<u>1,280</u>	<u>5,154</u>
<b>Total comprehensive income for the period, net of tax</b>		<u>8,414</u>	<u>8,952</u>	<u>8,382</u>	<u>8,924</u>	<u>4,394</u>	<u>7,080</u>	<u>4,382</u>	<u>7,062</u>

**Condensed Statement of Financial Position**  
**As at 30 June 2018**

In millions of Naira	Notes	Group		Bank	
		June 2018	December 2017	June 2018	December 2017
<b>Assets</b>					
Cash and balances with Central Bank of Nigeria	16	110,516	122,630	110,455	122,630
Due from Banks	17	24,724	51,066	24,724	51,066
Pledged financial assets	18	72,876	145,179	72,876	145,179
Loans and advances to Customers	19	628,002	598,073	628,002	598,073
<b>Investment securities:</b>					
- Investments fair value through profit or loss	20(a)	2,625	-	2,625	-
- Instruments at fair value through other comprehensive income	20(b)	40,848	-	40,848	-
- Instruments at amortised cost	20(c)	100,056	-	96,712	-
- Held for trading	20(d)	-	6,883	-	6,883
- Available-for-sale	20(e)	-	80,031	-	80,031
- Held to maturity	20(f)	-	24,074	-	20,671
Investment in subsidiary	21	-	-	1	1
Non-Current asset held for sale	22	3,505	-	3,505	-
Other assets	23	31,297	18,728	31,297	18,728
Property, plant and equipment	24	15,855	16,451	15,855	16,451
Intangible assets	25	1,800	2,114	1,800	2,114
Deferred tax assets	14(c)	6,971	6,971	6,971	6,971
<b>Total Assets</b>		<u>1,039,075</u>	<u>1,072,201</u>	<u>1,035,671</u>	<u>1,068,797</u>
<b>Liabilities</b>					
Deposits from Banks	26	42,585	11,048	42,585	11,048
Deposits from Customers	27	690,581	684,834	690,581	684,834
Current income tax liabilities	14(b)	318	232	318	232
Other borrowed funds	28	111,930	212,847	111,930	212,847
Debt securities issue	29	65,413	13,068	62,086	9,709
Other liabilities	30	23,668	46,940	23,668	46,940
Provisions	31	295	295	295	295
<b>Total Liabilities</b>		<u>934,790</u>	<u>969,263</u>	<u>931,463</u>	<u>965,904</u>
<b>Equity</b>					
Share capital	32	14,395	14,395	14,395	14,395
Share premium	32	42,759	42,759	42,759	42,759
Retained earnings		10,947	8,285	10,868	8,238
Equity reserves		36,184	37,499	36,186	37,501
<b>Total equity</b>		<u>104,285</u>	<u>102,938</u>	<u>104,208</u>	<u>102,893</u>
<b>Total liabilities and equity</b>		<u>1,039,075</u>	<u>1,072,201</u>	<u>1,035,671</u>	<u>1,068,798</u>

The consolidated and separate financial statements were approved by the Board of Directors on 18 July 2018 and signed on its behalf by:

  
Adebimpe Otambiwonnu  
Finance Controller  
FRC/2013/ICAN/0000001253

  
Abubakar Suleiman  
Managing Director/ Chief Executive Officer  
FRC/2013/CIBN/0000001275

## Condensed Statement of changes in equity

For the period ended 30 June 2018

Group

*In millions of Naira*

### Balance at 1 January 2018

Impact of initial application of IFRS 9 (see note 34)

Impact of initial application of IFRS 9 (see note 34)

Transfer between reserves

### Restated opening balance under IFRS 9

Comprehensive income for the period

Other comprehensive income net of tax

Transfer to other reserve

Dividends to equity holders

### Balance at 30 June 2018

	Share capital	Share premium	Other regulatory reserves	Fair value reserves	Regulatory risk reserves	Share capital reserve	SMIEIS reserve	Retained earnings	Total
Balance at 1 January 2018	14,395	42,759	18,678	(2,568)	15,878	5,276	235	8,285	102,938
Impact of initial application of IFRS 9 (see note 34)								(6,211)	(6,211)
Impact of initial application of IFRS 9 (see note 34)				(280)				-	(280)
Transfer between reserves					(6,109)			6,109	-
<b>Restated opening balance under IFRS 9</b>	<b>14,395</b>	<b>42,759</b>	<b>18,678</b>	<b>(2,848)</b>	<b>9,769</b>	<b>5,276</b>	<b>235</b>	<b>8,183</b>	<b>96,447</b>
Comprehensive income for the period	-	-	-	-	-	-	-	6,214	6,214
Other comprehensive income net of tax	-	-	-	2,200	-	-	-	-	2,200
Transfer to other reserve	-	-	927	-	1,500	-	447	(2,875)	-
Dividends to equity holders	-	-	-	-	-	-	-	(576)	(576)
<b>Balance at 30 June 2018</b>	<b>14,395</b>	<b>42,759</b>	<b>19,605</b>	<b>(648)</b>	<b>11,269</b>	<b>5,276</b>	<b>682</b>	<b>10,947</b>	<b>104,285</b>

*In millions of Naira*

### Balance at 1 January 2017

Comprehensive income for the period

Other comprehensive income net of tax

Transfer to other reserve

Dividends to equity holders

### Balance at 30 June 2017

	Share capital	Share premium	Other regulatory reserves	Fair value reserves	Regulatory risk reserves	Share capital reserve	SMIEIS reserve	Retained earnings	Total
Balance at 1 January 2017	14,395	42,759	17,410	(11,323)	10,683	5,276	235	6,227	85,661
Comprehensive income for the period	-	-	-	-	-	-	-	3,802	3,802
Other comprehensive income net of tax	-	-	-	5,150	-	-	-	-	5,150
Transfer to other reserve	-	-	566	-	-	-	-	(566)	-
Dividends to equity holders	-	-	-	-	-	-	-	-	-
<b>Balance at 30 June 2017</b>	<b>14,395</b>	<b>42,759</b>	<b>17,976</b>	<b>(6,173)</b>	<b>10,683</b>	<b>5,276</b>	<b>235</b>	<b>9,463</b>	<b>94,613</b>

**Bank**

*In millions of Naira*

**Balance at 1 January 2018**

Impact of initial application of IFRS 9 (see note 34)

Impact of initial application of IFRS 9 (see note 34)

Transfer between reserves

**Restated opening balance under IFRS 9**

Comprehensive income for the period

Other comprehensive income net of tax

Transfer to other reserve

Dividends to equity holders

**Balance at 30 June 2018**

	Share capital	Share premium	Other regulatory reserves	Fair value reserves	Regulatory risk reserves	Share capital reserve	SMIEIS reserve	Retained earnings	Total
<b>Balance at 1 January 2018</b>	14,395	42,759	18,680	(2,568)	15,878	5,276	235	8,238	102,893
Impact of initial application of IFRS 9 (see note 34)								(6,211)	(6,211)
Impact of initial application of IFRS 9 (see note 34)				(280)				-	(280)
Transfer between reserves					(6,109)			6,109	-
<b>Restated opening balance under IFRS 9</b>	<b>14,395</b>	<b>42,759</b>	<b>18,680</b>	<b>(2,848)</b>	<b>9,769</b>	<b>5,276</b>	<b>235</b>	<b>8,136</b>	<b>96,402</b>
Comprehensive income for the period	-	-	-	-	-	-	-	6,182	6,182
Other comprehensive income net of tax	-	-	-	2,200	-	-	-	-	2,200
Transfer to other reserve	-	-	927	-	1,500	-	447	(2,875)	-
Dividends to equity holders	-	-	-	-	-	-	-	(576)	(576)
<b>Balance at 30 June 2018</b>	<b>14,395</b>	<b>42,759</b>	<b>19,607</b>	<b>(648)</b>	<b>11,269</b>	<b>5,276</b>	<b>682</b>	<b>10,868</b>	<b>104,208</b>

*In millions of Naira*

**Balance at 1 January 2017**

Comprehensive income for the year

Other comprehensive income net of tax

Transfer to other reserve

Dividends to equity holders

**Balance at 30 June 2017**

	Share capital	Share premium	Other regulatory reserves	Fair value reserves	Regulatory risk reserves	Share capital reserve	SMIEIS reserve	Retained earnings	Total
<b>Balance at 1 January 2017</b>	14,395	42,759	17,412	(11,323)	10,683	5,276	235	6,242	85,679
Comprehensive income for the year	-	-	-	-	-	-	-	3,773	3,773
Other comprehensive income net of tax	-	-	-	5,150	-	-	-	-	5,150
Transfer to other reserve	-	-	566	-	-	-	-	(566)	-
Dividends to equity holders	-	-	-	-	-	-	-	-	-
<b>Balance at 30 June 2017</b>	<b>14,395</b>	<b>42,759</b>	<b>17,978</b>	<b>(6,173)</b>	<b>10,683</b>	<b>5,276</b>	<b>235</b>	<b>9,449</b>	<b>94,602</b>

## Condensed Statements of Cash Flow

For the period ended 30 June 2018

In millions of Naira	Notes	Group		Bank	
		June 2018	June 2017	June 2018	June 2017
<b>Operating activities</b>					
Profit before tax		6,363	4,334	6,331	4,305
Adjustment for:					
Net impairment on loan	8	2,526	4,203	2,526	4,203
Impairment loss on other assets	8	(530)	(115)	(530)	(115)
Depreciation and amortisation	13	2,800	2,269	2,800	2,269
Net impairment on investment securities	8	(152)	(7)	(152)	(7)
Loss/(Gain) on disposal of property and equipment	7	(17)	(40)	(17)	(40)
Gain on sale of investment		-	-	-	-
Movement in debt capital		921	293	390	383
Dividend received	7	(153)	(132)	(153)	(132)
Foreign exchange gain/loss	7 & 10	(1,414)	800	(1,414)	800
Derivatives fair value changes		-	-	-	-
Net gain on investment securities at fair value through profit or loss		125	(17)	125	(17)
Net changes in other comprehensive income		(2,200)	(5,150)	(2,200)	(5,150)
		<b>8,269</b>	<b>6,438</b>	<b>7,705</b>	<b>6,499</b>
<b>Changes in</b>					
Change in pledged assets		72,303	(51,218)	72,303	(51,218)
Change in loans and advances to customers		(34,238)	(63,814)	(33,676)	(63,814)
Change in due from Central Bank of Nigeria		-	-	-	-
Change in restricted balance with Central bank		(15,637)	19,373	(15,637)	19,373
Change in other assets		(12,569)	(1,663)	(12,569)	(1,663)
Deposit from banks		31,537	-	31,537	-
Change in deposits from customers		5,747	24,294	5,747	24,294
Change in other liabilities		(23,272)	10,766	(23,272)	10,766
		<b>32,141</b>	<b>(55,824)</b>	<b>32,138</b>	<b>(55,763)</b>
Income tax paid		(85)	(543)	(85)	(543)
<b>Net cash flows from operating activities</b>		<b>32,056</b>	<b>(56,367)</b>	<b>32,053</b>	<b>(56,306)</b>
<b>Investing activities</b>					
Net proceed on fair value through profit or loss		4,258	(4,226)	4,258	(4,226)
Net proceed on fair value through other comprehensive income		39,143	(2,197)	39,143	(2,197)
Net proceed on investment held at amortised cost		(76,077)	6,654	(76,136)	6,593
Purchase of property and equipment	24	(2,017)	(3,595)	(2,017)	(3,595)
Purchase of intangible assets	25	(16)	(195)	(16)	(195)
Proceeds from the sale of property and equipment		128	75	128	75
Redemption of investments		-	-	-	-
Dividend received	7	153	132	153	132
<b>Net cash flows from/(used in) investing activities</b>		<b>(34,429)</b>	<b>(3,351)</b>	<b>(34,488)</b>	<b>(3,413)</b>
<b>Financing activities</b>					
Proceeds from borrowing		14,280	120,235	14,280	120,235
Repayment of borrowing		(115,197)	(16,192)	(115,197)	(16,192)
Proceed from Debt securities		49,753	-	49,753	-
Repayment from Debt securities		-	(1,986)	-	(1,986)
Dividends paid to equity holders		(576)	-	(576)	-
<b>Net cash flows from/(used in) financing activities</b>		<b>(51,740)</b>	<b>102,057</b>	<b>(51,740)</b>	<b>102,057</b>
Effect of exchange rate changes on cash and cash equivalents		21	(10,909)	20	(10,909)
Net increase/(decrease) in cash and cash equivalents		(54,113)	42,338	(54,175)	42,338
Cash and cash equivalents at 1 January		99,712	44,666	99,712	44,666
Cash and cash equivalents at 30 June	33	<b>45,619</b>	<b>76,095</b>	<b>45,558</b>	<b>76,095</b>
<b>Operational cash flow from Interest</b>					
Interest Received		48,099	47,943	47,871	47,712
Interest Paid		(38,573)	(22,902)	(38,377)	(22,700)



## Notes to the Consolidated and Separate Financial Statements For the period ended 30 June 2018

### 1 Corporate information

Sterling Bank Plc, (formerly known as NAL Bank Plc) was the pioneer merchant bank in Nigeria, established on 25 November 1960 as a private limited liability company, and was converted to a public limited liability company in April 1992.

Sterling Bank Plc (the "Bank") together with its subsidiary (collectively the "Group") is engaged in commercial banking with emphasis on retail and consumer banking, trade services, corporate, investment and non-interest banking activities. It also provides wholesale banking services including the granting of loans and advances, letter of credit transactions, money market operations, electronic and mobile banking products and other banking activities.

### 2 Accounting policies

#### 2.1 (a) Basis of preparation and statement of compliance

The condensed consolidated and separate financial statements of the Bank and its subsidiary have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

The condensed consolidated and separate financial statements have been prepared on a historical cost basis, except for investments carried at fair value through other comprehensive income, financial assets and liabilities held for trading, all of which have been measured at fair value.

The condensed consolidated and separate financial statements are presented in Nigerian Naira and all values are rounded to the nearest million (N'million) except when otherwise indicated.

#### (b) Functional and Presentation currency

The consolidated and separate financial statements are presented in Nigerian Naira and all values are rounded to the nearest million (N'million) except when otherwise indicated.

#### (c) Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Bank and its subsidiary as at 30 June 2018. Sterling Bank consolidates a subsidiary when it controls it. Control is achieved when the Bank is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Generally, there is a presumption that a majority of voting rights results in control. However, under individual circumstances, the Bank may still exercise control with less than 50% shareholding or may not be able to exercise control even with ownership over 50% of an entity's shares. When assessing whether it has power over an investee and therefore controls the variability of its returns, the Bank considers all relevant facts and circumstances, including:

- The purpose and design of the investee
- The relevant activities and how decisions about those activities are made and whether the Bank can direct those activities
- Contractual arrangements such as call rights, put rights and liquidation rights
- Whether the Bank is exposed, or has rights, to variable returns from its involvement with the investee, and has the power to affect the variability of such returns

Profit or loss and each component of OCI are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies. All intra-group assets, liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognised in profit or loss. Any investment retained is recognised at fair value.

#### (d) Seasonality of operations

The impact of seasonality or cyclicity on operation is not regarded as significant to the condensed interim financial statement. The operation of the Group are expected to be even within the financial year.

#### (e) Issuance, repurchase and repayment of debts and equity securities

During the period under review, there was issuance of commercial paper that resulted in an external inflow into the Bank.

**(f) Significant events after the end of the reporting period**

There were no significant events that occurred after 30 June that would necessitate a disclosure and/or adjustment to the interim results presented herein.

**(g) Dividends**

Dividend declared on the audited results of the Bank for the year ended December 31, 2017 was approved by the shareholders, and paid. However, the Directors did not recommend the payment of any dividend for the Bank's interim results to 30 June 2018.

**(h) Changes to accounting policy**

**Standards and interpretations effective during the reporting period**

Amendments to the following standard(s) became effective in the annual period starting from 1st January, 2018. The new reporting requirements as a result of the amendments and/or clarifications have been evaluated and their impact or otherwise are noted below:

**IFRS 15 - Revenue from Contracts with Customers**

In May 2014, the IASB issued IFRS 15 Revenue from Contracts with Customers, effective for periods beginning on 1 January 2018 with early adoption permitted. IFRS 15 defines principles for recognizing revenue and will be applicable to all contracts with customers. However, interest and fee income integral to financial instruments and leases will continue to fall outside the scope of IFRS 15 and will be regulated by the other applicable standards (e.g. IFRS 9, and IFRS 16 Leases).

Revenue under IFRS 15 will need to be recognised as goods and services are transferred, to the extent that the transferor anticipates entitlement to goods and services. The following five step model in IFRS 15 is applied in determining when to recognise revenue, and at what amount:

- a) Identify the contract(s) with a customer
- b) Identify the performance obligations in the contract
- c) Determine the transaction price
- d) Allocate the transaction price to the performance obligations in the contract
- e) Recognise revenue when (or as) the entity satisfies a performance obligation

The standard also specifies a comprehensive set of disclosure requirements regarding the nature, extent and timing as well as any uncertainty of revenue and the corresponding cash flows with customers. This standard does not have any significant impact on the Group.

**Amendments to IFRS 1 - First time Adoption of IFRS: Deletion of short- term exemptions for first time adopters**

The IASB deleted short term exemptions granted to first time adopters of IFRS as those reliefs are no longer necessary. This amendment does not have any impact on the Group.

**Amendments to IFRS 2 - Share Based Payment - Classification and measurement of share based payment transactions**

This standard clarifies classification and measurement of share based payment transactions with net settlement features for withholding tax obligations (i.e. equity settled share based payment for employees and cash settled share based payment for withholding taxes). It grants an exemption to alleviate operational issues encountered in dividing the share based payment into cash-settled and equity-settled component. The amendments also clarify modifications to terms and conditions that change classifications from cash-settled to equity-settled as well as application of non-market vesting conditions and market non-vesting conditions. This amendment does not have any impact on the Group.

**IFRS 9 - Financial instrument**

**Financial instruments**

The Group applied the classification and measurement requirements for financial instruments under IFRS 9 'Financial Instruments' for the period ended 30 June, 2018. The 2017 comparative period was not restated, and the requirements under IAS 39 'Financial Instruments: Recognition and Measurement' were applied. The key changes are in the classification and impairment requirements.

**- Recognition and initial measurement**

Regular purchases and sales of financial assets and liabilities are recognised on the trade date. A financial asset or financial liability is measured initially at fair value plus or minus, for an item not at fair value through profit or loss, direct and incremental transaction costs that are directly attributable to its acquisition or issue. Transaction costs of financial assets and financial liabilities carried at fair value through profit or loss are expensed in profit or loss at initial recognition. Financial assets that are transferred to third parties but do not qualify for derecognition are presented in the statement of financial position as "pledged asset", if the transferee has the right to sell or re-pledge them.

**- Classification of financial instruments**

The Group classified its financial assets under IFRS 9, into the following measurement categories:

- Those to be measured at fair value through other comprehensive income (FVOCI) (either with or without recycling)
- Those to be measured at fair value through profit or loss (FVTPL); and
- Those to be measured at amortised cost.

The classification depends on the Group's business model for managing financial assets and the contractual terms of the financial assets cash flow (i.e solely payments of principal and interest- SPPI test). Directors determine the classification of the financial instruments at initial recognition.

The Group classifies its financial liabilities as liabilities at fair value through profit or loss and liabilities at amortised cost.

#### **- Subsequent measurements**

##### **Debt instruments**

The subsequent measurement of financial assets depend on its initial classification:

**Amortised cost:** A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- The asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The gain or loss on a debt investment that is subsequently measured at amortised cost and is not part of a hedging relationship is recognised in profit or loss when the asset is derecognised or impaired. Interest income from these financial assets is determined using the effective interest method and reported in profit or loss as 'Interest income'.

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

**Fair value through other comprehensive income (FVOCI):** Investment in debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The debt instrument is subsequently measured at fair value. Gains and losses arising from changes in fair value are included in other comprehensive income (OCI) and accumulated in a separate component of equity. Impairment gains or losses, interest revenue and foreign exchange gains and losses are recognised in profit and loss. Upon disposal or derecognition, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other operating income. Interest income from these financial assets is determined using the effective interest method and recognised in profit or loss as 'Interest income'.

The measurement of credit impairment is based on the three-stage expected credit loss model as applied to financial assets at amortised cost.

**Fair value through profit or loss (FVTPL):** Financial assets that do not meet the criteria for amortised cost or FVOCI are measured at fair value through profit or loss. The gain or loss arising from changes in fair value of a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is included directly in the profit or loss and reported as 'Net trading income in financial instruments classified as FVTPL' in the period in which it arises. Interest income from these financial assets is recognised in profit or loss as 'Interest income'.

##### **Equity instruments**

The Group subsequently measures all equity investments at fair value. For equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis. Where the Group's management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss. Dividends from such investments continue to be recognised in profit or loss as other operating income when the Group's right to receive payments is established unless the dividend clearly represents a recovery of part of the cost of the investment. Changes in the fair value of financial assets at fair value through profit or loss are recognised in "Net trading income" in profit or loss.

All other equity financial assets are classified as measured at FVTPL.

#### **- Business model assessment**

The Group makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- 1) The stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of the assets;
- 2) How the performance of the portfolio is evaluated and reported to the Group's management;
- 3) The risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- 4) How managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- 5) The frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Group's stated objective for managing the financial assets is achieved and how cash flows are realised.

Financial assets that are held for trading or managed and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

**Assessment of whether contractual cash flows are solely payments of principal and interest on principal**

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Group considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse asset arrangements); and
- Features that modify consideration of the time value of money – e.g. periodical reset of interest rates.

The Group holds a portfolio of long-term fixed rate loans for which the Group has the option to revise the interest rate at future dates. These reset rights are limited to the market rate at the time of revision. The right to reset the rates of the loans based on the revision in market rates are part of the contractually agreed terms on inception of the loan agreement, therefore the borrowers are obligated to comply with the reset rates without any option of repayment of the loans at par at any reset date. The Group has determined that the contractual cash flows of these loans are solely payments of principal and interest because the option varies with the interest rate in a way that is considered a consideration for the time value of money, credit risk, other basic lending risks and costs associated with the principal amount outstanding. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

**- Reclassifications**

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Group changes its business model for managing financial assets that are debt instruments. A change in the objective of the Group's business occurs only when the Group either begins or ceases to perform an activity that is significant to its operations (e.g., via acquisition or disposal of a business line).

The following are not considered to be changes in the business model:

- A change in intention related to particular financial assets (even in circumstances of significant changes in market conditions)
- A temporary disappearance of a particular market for financial assets
- A transfer of financial assets between parts of the entity with different business models

When reclassification occurs, the Group reclassifies all affected financial assets in accordance with the new business model. Reclassification is applied prospectively from the 'reclassification date'. Reclassification date is 'the first day of the first reporting period following the change in business model. Gains, losses or interest previously recognised are not restated when reclassification occurs.

The Group may only sell insignificant portion of debt instruments measured at amortised cost frequently without triggering a change in business model. If the Group sells significant portions, this will not be more than twice a year subject to cases of unlikely to reoccur events such as:

- Run on the Bank/stressed liquidity scenarios
- Credit risk event i.e. perceived issuer default
- In the event of merger and takeover, the Bank may sell portion of the portfolio if the security holdings violates set limits
- Other one-off events

Significance is defined to be 5% of the portfolio value and subject to the policy on frequency above.

The Group may sell debt instruments measured at amortised cost without triggering a change in business model if the sale is due to deterioration in the credit quality of the financial assets or close to maturity. A financial asset is said to be close to maturity if the outstanding tenor of the financial asset from the time of issue is 25% or less of the original tenor.

Sales close to maturity are acceptable if the proceeds from the sales approximate the collection of the remaining contractual cash flows. At the point of sale an assessment will be conducted to determine whether there is more than 10% different from the remaining cash flows.

#### **- Modifications of financial assets and financial liabilities**

##### **Financial assets**

If the terms of a financial asset are modified, the Group evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value. Any difference between the amortised cost and the present value of the estimated future cash flows of the modified asset or consideration received on derecognition is recorded as a separate line item in profit or loss as 'gains and losses arising from the derecognition of financial assets measured at amortised cost'.

If the cash flows of the modified asset carried at amortised cost are not substantially different, then the modification does not result in derecognition of the financial asset. In this case, the Group recalculates the gross carrying amount of the financial asset and recognises the amount arising from adjusting the gross carrying amount as a modification gain or loss in profit or loss as part of impairment charge for the period.

##### **Financial liabilities**

The Group derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. This occurs when the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10 percent different from the discounted present value of the remaining cash flows of the original financial liability. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in profit or loss. If an exchange of debt instruments or modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognised as part of the gain or loss on the extinguishment. If the exchange or modification is not accounted for as an extinguishment (i.e. the modified liability is not substantially different), any costs or fees incurred adjust the carrying amount of the liability and are amortised over the remaining term of the modified liability.

#### **- Impairment of financial assets**

IFRS 9 impairment requirements are based on an expected credit loss model, replacing the incurred loss model under IAS 39. Key changes in the Group's accounting policy for impairment of financial assets are listed below.

The Group applies a three-stage approach to measuring expected credit losses (ECL) on debt instruments accounted for at amortised cost, FVOCI, loan commitment and financial guarantee contracts. Assets migrate through the following three stages based on the change in credit quality since initial recognition:

##### **i) Stage 1: 12-months ECL**

For exposures where there has not been a significant increase in credit risk since initial recognition and that are not credit-impaired upon origination, the portion of the lifetime ECL associated with the probability of default events occurring within the next 12 months is recognised. Interest revenue is calculated by applying the effective interest rate to the gross carrying amount.

##### **ii) Stage 2: Lifetime ECL - not credit-impaired**

For credit exposures where there has been a significant increase in credit risk since initial recognition but are not credit-impaired, a lifetime ECL is recognised. Interest revenue is calculated by applying the effective interest rate to the gross carrying amount.

iii) Stage 3: Lifetime ECL - credit-impaired

Financial assets are assessed as credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that asset have occurred. As this uses the same criteria as under IAS 39, the Group's methodology for specific provisions remains unchanged. For financial assets that have become credit-impaired, a lifetime ECL is recognised and interest revenue is calculated by applying the effective interest rate to the amortised cost rather than the gross carrying amount.

At each reporting date, the Group assesses whether there has been a significant increase in credit risk for financial assets since initial recognition by comparing the risk of default occurring over the expected life between the reporting date and the date of initial recognition.

In determining whether credit risk has increased significantly since initial recognition, the Group uses its internal credit risk grading system, external risk ratings and forecast information to assess deterioration in credit quality of a financial asset.

The Group assesses whether the credit risk on a financial asset has increased significantly on an individual or collective basis. For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of shared credit risk characteristics, taking into account instrument type, credit risk ratings, date of initial recognition, remaining term to maturity, industry, geographical location of the borrower and other relevant factors.

The amount of ECL is measured as the probability-weighted present value of all cash shortfalls over the expected life of the financial asset discounted at its original effective interest rate. The cash shortfall is the difference between all contractual cash flows that are due to the Group and all the cash flows that the Group expects to receive. The amount of the loss is recognised using an allowance for credit losses account

The Group considers its historical loss experience and adjusts this for current observable data. In addition, the Group uses reasonable and supportable forecasts of future economic conditions including experienced judgment to estimate the amount of an expected impairment loss. IFRS 9 introduces the use of macroeconomic factors which include, but is not limited to, unemployment, interest rates, gross domestic product, inflation and commercial property prices, and requires an evaluation of both the current and forecast direction of the economic cycle. Incorporating forward looking information increases the level of judgement as to how changes in these macroeconomic factors will affect ECL. The methodology and assumptions including any forecasts of future economic conditions are reviewed regularly.

If, in a subsequent period, credit quality improves and reverses any previously assessed significant increase in credit risk since origination, depending on the stage of the life time<sup>2</sup> or stage 3 of the ECL bucket, the Group would continue to monitor such financial assets for a probationary period of 90 days to confirm if the risk of default has decreased sufficiently before upgrading such exposure from life time ECL (Stage 2) to 12- months ECL (Stage 1). In addition to 90 days probationary period above, the Group also observes a further probationary period of 90 days to upgrade from Stage 3 to 2. This means a probationary period of 180 days will be observed before upgrading financial assets from lifetime ECL (Stage 3) to 12 months ECL (Stage 1).

In the case of the new asset category for debt instruments measured at FVOCI, the measurement of ECL is based on the three-stage approach as applied to financial assets at amortised cost. The Group recognises the impairment charge in profit or loss, with the corresponding amount recognised in other comprehensive income, with no reduction in the carrying amount in the statement of financial position.

## 2.2 Summary of significant accounting policies

The accounting policies applied by the Bank in these condensed interim financial statements are the same as those applied by the Bank in its consolidated financial statements as at year ended 31 December 2017 (other than changes mentioned in section 2.1 above). Below are the significant accounting policies.

### (a) Interest Income and Expense

Interest income and expenses are recognised in profit or loss using the effective interest method. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- The gross carrying amount of the financial asset; or
- The amortised cost of the financial liability.

When calculating the effective interest rate for financial instruments other than credit-impaired assets, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not expected credit losses. For credit-impaired financial assets, a credit-adjusted effective interest rate is calculated using estimated future cash flows including expected credit losses.

The calculation of the effective interest rate includes transaction costs and fees paid or received that are integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

**(b) Amortised cost and gross carrying amount**

The amortised cost of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance (or impairment allowance before 1 January 2018).

The gross carrying amount of a financial asset is the amortised cost of a financial asset before adjusting for any expected credit loss allowance

**(c) Calculation of interest income and expenses**

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the net carrying amount of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

For financial assets that are credit-impaired on initial recognition, interest income is calculated by applying the credit-adjusted effective interest rate to the amortised cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves.

**(d) Presentation**

Interest income and expense presented in the profit or loss includes:

- interest on financial assets and financial liabilities measured at amortised cost calculated on an effective interest basis;
- interest on debt instruments measured at FVOCI calculated on an effective interest basis;

Interest income and expense on all trading assets and liabilities are considered to be incidental to the Group's trading operations and are presented together with all other changes in the fair value of trading assets and liabilities in Net trading income on financial instruments classified as held for trading.

Interest income and expense on other financial assets and financial liabilities at FVTPL are presented in interest income or interest expense.

**(e) Non-interest income and non-interest expense**

**Sharia income**

Included in interest income and expense are sharia income and expense. The Group's income as a fund manager (mudharib) consists of income and expense from Mudaraba and Hajj transactions, income from profit sharing of Sukuk and Mudaraba financing and other operating income.

Mudaraba income by deferred payment or by installment is recognised during the period of the contract based on effective method (annuity).

Profit sharing income from Mudaraba is recognised in the period when the rights arise in accordance with agreed sharing ratio, and the recognition based on projection of income is not allowed.

**(f) Fees and commission income and expense**

Unless included in the effective interest calculation, fees and commissions are recognised on an accruals basis as the service is provided. Fees and commissions not integral to effective interest arising from negotiating, or participating in the negotiation of, a transaction from a third party, such as the acquisition of loans, shares or other securities or the purchase or sale of businesses, are recognised on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts.

The same principle is applied to the recognition of income from wealth management, financial planning and custody services that are continuously provided over an extended period of time.

**(g) Net trading income**

Net trading income comprises gains less losses related to trading assets and liabilities, and includes all realised and unrealised fair value changes, dividends and foreign exchange differences

**(h) Dividend income**

Dividend income is recognised when the right to receive income is established. Dividends on trading equities are reflected as a component of net trading income. Dividend income on equity instruments

**(i) Cash and cash equivalents**

Cash and cash equivalents include notes and coins in hand, unrestricted balances held with central banks, operating accounts with other banks, amount due from other banks and highly liquid financial assets with original maturities of three months or less from the acquisition date, which are subject to insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments.

## **(j) Property, plant and equipment**

### **Recognition and measurement**

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of equipment.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item of property, plant and equipment, and is recognised in other income/other expenses in profit or loss.

### **Subsequent costs**

The cost of replacing a component of an item of property or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

### **Depreciation**

Depreciation is recognised in profit or loss on a straight-line basis to write down the cost of each asset, to their residual values over the estimated useful lives of each part of an item of property, plant and equipment. Leased assets under finance lease are depreciated over the shorter of the lease term and their useful lives.

Depreciation begins when an asset is available for use and ceases at the earlier of the date that the asset is derecognised or classified as held for sale in accordance with IFRS 5 -Noncurrent Assets Held for Sale and Discontinued Operations. A non-current asset or disposal group is not depreciated while it is classified as held for sale.

The estimated useful lives for property, plant and equipment are as follows:

Leasehold land	over the lease period
Leasehold buildings	50 years
Computer equipment	3 years
Furniture, fittings & equipment	5 years
Motor vehicles	4 years
Leasehold improvements	10 years

Capital work in progress consists of items of property, plant and equipment that are not yet available for use. Capital work in progress is not depreciated, it is transferred to the relevant asset category upon completion.

Depreciation methods, useful lives and residual values are reassessed at each reporting date and adjusted if applicable.

### **De-recognition**

An item of property, plant and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period the asset is derecognised.

## **2.3 Standards issued but not yet effective**

New standards have been issued but are not yet effective for the period ended 30 June 2018; thus, it has not been applied in preparing these financial statements. The Group intends to adopt the standards below when they become effective:

### **IFRS 16 Leases**

The International Accounting Standards Board (IASB or Board) issued IFRS 16 Leases on 13 January 2016. The new standard requires lessees to recognise assets and liabilities for most leases. For lessors there is little change to the existing accounting in IAS 17 Leases. The new standard will be effective for annual periods beginning on or after 1 January 2019. It is not expected that this amendment would be relevant to the Group.



#### **IFRS 17 — Insurance Contracts**

The International Accounting Standards Board (IASB or Board) issued IFRS 17 Insurance Contract on 18 May 2017. The new standard establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts within the scope of the standard. The new standard will be effective for annual periods beginning on or after 1 January 2021. It is not expected that this amendment would be relevant to the Group.

#### **2.4 Segment Information**

Segment information is presented in respect of the Group's strategic business units which represents the segment reporting format and is based on the Group's management and reporting structure.

- a. All non-current assets are located in the country of domicile and revenues earned are within same country.
- b. Reportable segment

The Group has six reportable segments; Corporate Banking, Retail Banking, Commercial Banking, Institutional Banking, Non-interest Banking (NIB) and Sterling SPV which are the Bank's strategic business units. The strategic business units offer different products and services, and are managed separately based on the Group's management and internal reporting structure. For each of the strategic business units, the Executive Management Committee reviews internal management reports on a monthly basis.

The following summary describes the operations in each of the Group's reportable segments:

- Corporate banking provides banking solutions to multinational companies and other financial institutions.
- Retail and Commercial banking provides banking solutions to individuals, small businesses, partnerships and commercial entities among others.
- Non-Interest banking provides solutions that are consistent with Islamic laws and guided by Islamic economics
- Sterling SPV business objective is to raise or borrow money by the issue of bonds or other debt instruments

All transactions between business segments are conducted on an arm's length basis, internal charges and transfer pricing adjustments are reflected in the performance of each business.

The Executive Management Committee monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profits or losses and is measured consistently with operating profits or losses in the financial statements.

No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Group's total revenue in the period (2017: none).

Segment Information continued

In millions of Naira	Retail Banking	Commercial Banking	Institutional Banking	Corporate Banking	Non-Interest Banking	SPV	Total
<b>For the period ended 30 June 2018</b>							
Interest income and NIB income	3,662	8,613	12,713	35,631	1,742	228	62,589
Interest expenses and NIB expense	(4,789)	(4,960)	(4,695)	(21,600)	(802)	(196)	(37,042)
<b>Net interest income/NIB margin</b>	<b>(1,127)</b>	<b>3,653</b>	<b>8,018</b>	<b>14,031</b>	<b>941</b>	<b>32</b>	<b>25,547</b>
Fees and Commission income	1,473	1,473	2,422	1,422	106	-	6,896
Depreciation of property & Equipment	(1,846)	(299)	(161)	(438)	(56)	-	(2,800)
IMPAIRMENT	122	(954)	(7)	(894)	(111)	-	(1,844)
<b>Segment Profit (loss)</b>	<b>1,993</b>	<b>(489)</b>	<b>4,295</b>	<b>(105)</b>	<b>637</b>	<b>32</b>	<b>6,363</b>
<b>For the period ended 30 June 2018</b>							
<b>Assets:</b>							
Capital expenditure							
Property, plant and equipment/Intangible	665	1	1	1,350	-	-	2,017
Intangible segment assets	16	-	-	-	-	-	16
<b>Total Assets</b>	<b>74,911</b>	<b>86,258</b>	<b>177,944</b>	<b>661,459</b>	<b>35,096</b>	<b>3,408</b>	<b>1,039,075</b>
<b>Total Liabilities</b>	<b>255,928</b>	<b>162,255</b>	<b>217,960</b>	<b>264,156</b>	<b>31,164</b>	<b>3,327</b>	<b>934,790</b>

In millions of Naira	Retail Banking	Commercial & Institutional	Corporate & Investment	Non-Interest Banking	SPV	Total
<b>For the period ended 30 June 2017</b>						
Interest income and NIB income	4,963	20,579	22,420	1,385	681	50,028
Interest expenses and NIB expense	(3,970)	(8,639)	(8,928)	(821)	(652)	(23,010)
<b>Net interest income NIB margin</b>	<b>993</b>	<b>11,940</b>	<b>13,492</b>	<b>564</b>	<b>29</b>	<b>27,018</b>
Fees and Commission income	853	3,363	1,671	15	-	5,902
Depreciation of property & Equipment	(452)	(921)	(875)	(22)	-	(2,269)
IMPAIRMENT	(1,503)	(3,635)	1,214	(157)	-	(4,081)
<b>Segment Profit (loss)</b>	<b>1,052</b>	<b>40</b>	<b>3,016</b>	<b>197</b>	<b>29</b>	<b>4,334</b>
<b>For the period ended 31 December 2017</b>						
<b>Assets:</b>						
Capital expenditure						
Property, plant and equipment	989	81	4942	322	-	6,334
Intangible segment assets	-	-	691	-	-	691
<b>Total Assets</b>	<b>159,606</b>	<b>343,564</b>	<b>529,009</b>	<b>31,442</b>	<b>8,580</b>	<b>1,072,201</b>
<b>Total Liabilities</b>	<b>144,227</b>	<b>310,263</b>	<b>476,081</b>	<b>30,190</b>	<b>8,502</b>	<b>969,263</b>

**3 Interest income**

<i>In millions of Naira</i>	Group		Bank		Group		Bank	
	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
Cash and cash equivalent	635	1,264	635	1,264	237	1,157	237	1,157
Loan and advances to customers	46,698	37,615	46,698	37,615	22,729	17,683	22,730	17,682
Investment Securities at FVOCI	9,301	-	9,301	-	4,840	-	4,840	-
Available-for-sale	-	6,378	-	6,378	-	3,438	-	3,438
Investment Securities at amortised cost	5,955	-	5,727	-	2,979	-	2,864	-
Held to maturity	-	4,772	-	4,540	-	2,429	-	2,310
	<b>62,589</b>	<b>50,028</b>	<b>62,361</b>	<b>49,797</b>	<b>30,785</b>	<b>24,706</b>	<b>30,671</b>	<b>24,587</b>

**4 Interest Expense**

<i>In millions of Naira</i>	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
Deposits from banks	745	2,021	745	2,021	332	911	332	911
Deposits from customers	26,978	17,251	26,978	17,251	12,983	8,430	12,982	8,431
Other borrowed funds	5,604	2,539	5,604	2,539	1,838	1,254	1,838	1,255
Debt securities	3,715	1,198	3,519	996	2,474	599	2,373	498
	<b>37,042</b>	<b>23,010</b>	<b>36,846</b>	<b>22,808</b>	<b>17,627</b>	<b>11,196</b>	<b>17,525</b>	<b>11,095</b>

**5 Fees and commission income**

<i>In millions of Naira</i>	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
Facility management fees	727	628	727	628	492	363	492	363
Account Maintenance Fee	939	662	939	662	468	345	468	345
Commissions and similar income	752	495	752	495	417	216	417	216
E-business commission and fees	2,060	1,316	2,060	1,316	886	697	886	697
Commission on letter of credit and Off Balance Sheet transactions	438	419	438	419	216	242	216	242
Other fees and commission (See note below)	1,980	2,382	1,980	2,382	781	1,316	781	1,316
	<b>6,896</b>	<b>5,902</b>	<b>6,896</b>	<b>5,902</b>	<b>3,260</b>	<b>3,179</b>	<b>3,260</b>	<b>3,179</b>

Other fees and commissions above excludes amounts included in determining effective interest rate on financial assets that are not at fair value through profit or loss.

**6 Net gain/(loss) on financial instrument at FVPL**

<i>In millions of Naira</i>	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
Foreign exchange trading	3,989	1,212	3,989	1,212	817	831	817	831
Securities trading - FVPL	1,032	-	1,032	-	530	-	530	-
Securities trading	-	(3,470)	-	(3,470)	-	(2,178)	-	(2,178)
	<b>5,021</b>	<b>(2,258)</b>	<b>5,021</b>	<b>(2,258)</b>	<b>1,347</b>	<b>(1,347)</b>	<b>1,347</b>	<b>(1,347)</b>

**7 Other operating income**

<i>In millions of Naira</i>	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
Rental income	53	51	53	51	26	26	26	26
Other sundry income	482	590	482	590	108	329	108	329
Foreign exchange revaluation gain	1,414	-	1,414	-	1,414	-	1,414	-
Net gain on trading instruments	-	1	-	1	-	1	-	1
Dividends on equity securities	153	132	153	132	76	47	76	47
Gains on disposal of property, plant and equipment	17	40	17	40	4	21	4	21
Cash recoveries on previously written off accounts	1,012	2,598	1,012	2,598	851	1,568	851	1,568
Net gain on trading securities	-	17	-	17	-	17	-	17
	<b>3,131</b>	<b>3,429</b>	<b>3,131</b>	<b>3,429</b>	<b>2,479</b>	<b>2,009</b>	<b>2,479</b>	<b>2,009</b>

**8 Credit loss expense on financial assets**

<i>In millions of Naira</i>	Group		Bank		Group		Bank	
	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
12-months expected credit loss	1,202	-	1,202	-	(173)	-	(173)	-
Lifetime expected credit loss	3,243	-	3,243	-	3,243	-	3,243	-
Specific impairment allowance	-	4,038	-	4,038	-	2,012	-	2,012
Collective impairment	-	82	-	82	-	(81)	-	(81)
Bad debt written off	111	391	111	391	79	16	79	16
Allowances no longer required	(2,046)	(308)	(2,046)	(308)	(1,896)	(268)	(1,896)	(268)
Net loss on modification of financial asset	16	-	16	-	16	-	16	-
	<b>2,526</b>	<b>4,203</b>	<b>2,526</b>	<b>4,203</b>	<b>1,269</b>	<b>1,679</b>	<b>1,269</b>	<b>1,679</b>
Other financial asset impairment securities	(152)	(7)	(152)	(7)	(152)	(7)	(152)	(7)
- Impairment reversal on other assets (note 23)	(530)	(115)	(530)	(115)	(527)	(101)	(527)	(101)
	<b>1,844</b>	<b>4,081</b>	<b>1,844</b>	<b>4,081</b>	<b>590</b>	<b>1,571</b>	<b>590</b>	<b>1,571</b>

**9 Personnel expenses**

<i>In millions of Naira</i>	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
Wages and salaries	5,769	5,104	5,769	5,104	2,898	2,547	2,898	2,547
Defined contribution plan	640	645	640	645	330	324	330	324
	<b>6,409</b>	<b>5,749</b>	<b>6,409</b>	<b>5,749</b>	<b>3,228</b>	<b>2,871</b>	<b>3,228</b>	<b>2,871</b>

**10 Other operating expenses**

<i>In millions of Naira</i>	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
AMCON surcharge (see note (i) below)	3,000	2,105	3,000	2,105	1,643	1,045	1,643	1,045
Contract Services	2,518	1,997	2,518	1,997	1,304	1,022	1,304	1,022
Insurance	1,719	1,928	1,719	1,928	870	1,022	870	1,022
Other Professional Fees	254	468	254	468	70	297	70	297
Foreign exchange revaluation loss	-	800	-	800	-	765	-	765
Net loss on trading securities	29	-	29	-	25	(17)	25	(17)
	<u>7,520</u>	<u>7,298</u>	<u>7,520</u>	<u>7,298</u>	<u>3,912</u>	<u>4,134</u>	<u>3,912</u>	<u>4,134</u>

**AMCON surcharge**

(i) This represents the Bank's contribution to a fund established by Asset Management Corporation of Nigeria (AMCON) for the period ended 30 June 2018. Effective 1 January 2018, the Bank is required to contribute an equivalent of 0.5% (2017 : 0.5%) of its total assets and off-financial position assets (loan-related) as at the preceding year end to AMCON's sinking fund in line with existing guidelines.

**11 General and administrative expenses**

<i>In millions of Naira</i>	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
Administrative expenses	3,008	1,220	3,008	1,220	1,437	774	1,437	774
Audit fees	122	120	122	120	62	60	62	60
Office expenses	1,614	1,513	1,614	1,513	820	756	820	756
Advertising and business promotion	1,449	341	1,449	341	881	68	881	68
E-business expense	1,473	747	1,473	747	407	387	407	387
Cash handling and processing expense	885	507	885	507	611	179	611	179
Branding expenses	193	462	193	462	90	285	90	285
Communication cost	699	596	699	596	365	313	365	313
Transport, travel, accomodation	202	224	202	224	92	119	92	119
Seminar and conferences	321	345	321	345	224	216	224	216
Rents and rates	791	15	791	15	419	9	419	9
Security	228	292	228	292	116	100	116	100
Other general expenses	440	422	440	422	157	247	157	247
Annual general meeting expenses	55	120	55	120	(5)	60	(5)	60
Stationery and printing	141	98	141	98	66	45	66	45
Directors other expenses	180	152	180	152	115	87	115	87
Membership and subscription	121	87	121	87	60	52	60	52
Fines and penalties	11	2	11	2	5	(1)	5	(1)
Directors fee	21	22	21	22	11	12	11	12
Newspapers and periodicals	1	1	1	1	-	-	-	-
	<u>11,955</u>	<u>7,286</u>	<u>11,955</u>	<u>7,286</u>	<u>5,933</u>	<u>3,767</u>	<u>5,933</u>	<u>3,767</u>

**12 Other property, plant and equipment cost**

<i>In millions of Naira</i>	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
Repairs and maintenance of PPE	3,704	3,074	3,704	3,074	1,994	1,507	1,994	1,507
	<u>3,704</u>	<u>3,074</u>	<u>3,704</u>	<u>3,074</u>	<u>1,994</u>	<u>1,507</u>	<u>1,994</u>	<u>1,507</u>

This represents the cost the Bank incurred on assets expensed in line with the bank's capitalisation policy, cost incurred on repair, maintenance and other running cost on property, plant and equipment.

**13 Depreciation and amortisation**

<i>In millions of Naira</i>	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
Amortisation of intangible assets (see note 25)	330	286	330	286	164	145	164	145
Depreciation of property, plant and equipment (see note 24)	2,470	1,983	2,470	1,983	1,235	1,053	1,235	1,053
	<u>2,800</u>	<u>2,269</u>	<u>2,800</u>	<u>2,269</u>	<u>1,399</u>	<u>1,198</u>	<u>1,399</u>	<u>1,198</u>

**14 Income tax expense**

<i>In millions of Naira</i>	June 2018	June 2017	June 2018	June 2017	Quarter 2 2018	Quarter 2 2017	Quarter 2 2018	Quarter 2 2017
(a) Income tax	86	489	86	489	43	354	43	354
Information Technology levy	63	43	63	43	31	23	31	23
Total income tax expense	<u>149</u>	<u>532</u>	<u>149</u>	<u>532</u>	<u>74</u>	<u>377</u>	<u>74</u>	<u>377</u>

**14 (b) Current income tax liabilities**

The movement on this account during the period was as follows:

*In millions of Naira*

	Group		Bank	
	June 2018	December 2017	June 2018	December 2017
Balance, beginning of the year	232	941	232	941
Income tax for the period.	86	-	86	-
payments during the period	-	(710)	-	(710)
Excess provision no longer required	-	-	-	-
	<u>318</u>	<u>232</u>	<u>318</u>	<u>232</u>

**14 (c) Deferred tax**

30 June 2018

*In millions of Naira*

	Balance as at 1 January 2018	Recognised in profit or loss	Recognised deferred tax liability/(asset)
Accelerated depreciation of property, plant and equipment	2,742		2,742
Unutilised tax credit (capital allowance)	(4,609)		(4,609)
Tax losses	(5,141)		(5,141)
Deductible temporary difference	37		37
	<u>(6,971)</u>	<u>-</u>	<u>(6,971)</u>

31 December 2017

*In millions of Naira*

	Balance as at 1 January 2017	Recognised in profit or loss	Recognised deferred tax liability/(asset)
Accelerated depreciation of property, plant and equipment	2,599	143	2,742
Unutilised tax credit (capital allowance)	(4,687)	78	(4,609)
Tax losses	(5,031)	(110)	(5,141)
Deductible temporary difference	148	(111)	37
	<u>(6,971)</u>	<u>(0)</u>	<u>(6,971)</u>

**15 Earning per share (basic and diluted)**

The calculation of basic earnings per share as at 30 June was based on the profit attributable to ordinary shareholders of N6,214,000,000 and weighted average number of ordinary shares outstanding of 28,790,418,126 calculated as follows:

*In thousands of Unit*

	June 2018	June 2017	June 2018	June 2017
Weighted average number of ordinary shares	<u>28,790</u>	<u>28,790</u>	<u>28,790</u>	<u>28,790</u>

*In millions of Naira*

	June 2018	June 2017	June 2018	June 2017
Profit for the period attributable to equity holders of the Bank	6,214	3,802	6,182	3,773
Basic earning per share	22k	13k	21k	13k
Diluted earning per share	22k	13k	21k	13k

**16 Cash and balances with Central Bank**

*In millions of Naira*

	June 2018	December 2017	June 2018	December 2017
Cash and foreign monies	14,840	15,404	14,779	15,404
Unrestricted balances with Central Bank of Nigeria	6,055	33,242	6,055	33,242
Deposits with the Central bank of Nigeria	89,621	73,984	89,621	73,984
	<u>110,516</u>	<u>122,630</u>	<u>110,455</u>	<u>122,630</u>

Deposits with the Central Bank of Nigeria represent mandatory reserve deposits and are not available for use in the bank's day-to-day operations.

**17 Due from banks**

*In millions of Naira*

	June 2018	December 2017	June 2018	December 2017
Balances held with local banks	7,457	-	7,457	-
Balances held with banks outside Nigeria	14,057	30,368	14,057	30,368
Money market placements	3,210	20,698	3,210	20,698
	<u>24,724</u>	<u>51,066</u>	<u>24,724</u>	<u>51,066</u>

**18 Pledged financial assets**

*In millions of Naira*

	June 2018	December 2017	June 2018	December 2017
<i>Securities instruments measured at fair value through other comprehensive income:</i>				
- Treasury Bills (see note (a) below)	51,041	-	51,041	-
- Bonds (see note (b) below)	17,480	-	17,480	-
<i>Securities instruments measured at amortised cost:</i>				
- Treasury Bills	-	-	-	-
- Bonds (see note (b) below)	4,263	-	4,263	-
<i>Securities instruments - available for sale:</i>				
- Treasury Bills	-	7,619	-	7,619
- Bonds	-	54,054	-	54,054
<i>Securities instruments - held to maturity:</i>				
- Treasury Bills	-	-	-	-
- Bonds	-	83,307	-	83,307
Other pledged assets (see note (C) below)	92	199	92	199
	<u>72,876</u>	<u>145,179</u>	<u>72,876</u>	<u>145,179</u>

The Bank pledges assets that are on its statement of financial position in various day-to-day transactions that are conducted under the usual terms and conditions applying to such agreements.

- (a) Pledged for clearing activities, as collection bank for government taxes and Interswitch electronic card transactions.
- (b) Pledged as security for clearing activities with First Bank Plc.
- (c) Included in other pledged assets are cash collateral for letters of credit and visa card transactions. The deposit are not part of the fund used by the bank for day to day activities.

**19 Loan and Advances to Customers**

	Group		Bank	
	June 2018	December 2017	June 2018	December 2017
<i>In millions of Naira</i>				
Loans to corporate entities and other organizations	628,900	602,472	628,900	602,472
Loans to individuals	22,057	15,106	22,057	15,106
	<u>650,957</u>	<u>617,577</u>	<u>650,957</u>	<u>617,577</u>
Less:				
Impairment on stage 1 loans	(1,277)	-	(1,277)	-
Impairment on stage 2 loans	(50)	-	(50)	-
Impairment on stage 3 loans	(21,628)	-	(21,628)	-
Specific impairment allowance		(13,810)		(13,810)
Collective impairment allowance		(5,694)		(5,694)
	<u>628,002</u>	<u>598,073</u>	<u>628,002</u>	<u>598,073</u>

**20 Investment securities:**

	June 2018	December 2017	June 2018	December 2017
<i>In millions of Naira</i>				
<b>(a) Investments fair value through profit or loss</b>				
- Treasury bills	2,625	-	2,625	-
	<u>2,625</u>	<u>-</u>	<u>2,625</u>	<u>-</u>
<b>(b) Instruments at fair value through other comprehensive income</b>				
investment Securities at FVOCI - Government bond	27,561	-	27,561	-
investment Securities at FVOCI - Euro bond	345	-	345	-
investment Securities at FVOCI - Corporate bonds	1,059	-	1,059	-
investment Securities at FVOCI - Treasury bills	8,692	-	8,692	-
Equity securities at FVOCI	3,499	-	3,499	-
	<u>41,156</u>	<u>-</u>	<u>41,156</u>	<u>-</u>
Less: impairment on investments at FVOCI	(308)	-	(308)	-
	<u>40,848</u>	<u>-</u>	<u>40,848</u>	<u>-</u>
<b>(c) Instruments at amortised cost</b>				
Investments at amortised cost - Government bonds	99,399	-	96,055	-
Investments at amortised cost - Corporate bonds	752	-	752	-
Investments at amortised cost - Treasury bills	-	-	-	-
	<u>100,151</u>	<u>-</u>	<u>96,807</u>	<u>-</u>
Less: impairment on investments at amortised cost	(95)	-	(95)	-
	<u>100,056</u>	<u>-</u>	<u>96,712</u>	<u>-</u>
<b>(d) Held for Trading (HFT)</b>				
- Treasury bills	-	6,883	-	6,883
	<u>-</u>	<u>6,883</u>	<u>-</u>	<u>6,883</u>
<b>(e) Available for Sale (AFS)</b>				
Government bond	-	7,091	-	7,091
Equity securities	-	2,939	-	2,939
Euro bond	-	621	-	621
Corporate bonds	-	551	-	551
Treasury bills	-	69,097	-	69,097
	<u>-</u>	<u>80,299</u>	<u>-</u>	<u>80,299</u>
Impairment on AFS instruments	-	(268)	-	(268)
	<u>-</u>	<u>80,031</u>	<u>-</u>	<u>80,031</u>
<b>(f) Held to maturity (HTM)</b>				
Government bonds	-	23,207	-	19,845
Corporate bonds	-	826	-	826
Treasury bills	-	41	-	-
	<u>-</u>	<u>24,074</u>	<u>-</u>	<u>20,671</u>

**21 Investment in Subsidiary**

<i>In millions of Naira</i>	Group		Bank	
	June 2018	December 2017	June 2018	December 2017
Investment in Sterling SPV	-	-	1	1
	<u>-</u>	<u>-</u>	<u>1</u>	<u>1</u>

**Condensed Statement of Profit or loss for the Period ended 30 June 2018**

<i>In millions of Naira</i>	Sterling Group	Elimination Entries	Sterling SPV
Interest income	228	(462)	690
Interest expense	(196)	462	(658)
<b>Profit/Loss for the Period</b>	<u>32</u>	<u>-</u>	<u>32</u>

**Condensed Statement of financial position as at 30 June 2018**

	Sterling Group	Elimination Entries	Sterling SPV
<b>Assets</b>			
Cash and balances with Central Bank	63		63
Investment in securities	3,344	-	3,344
Loans and Receivable (See below (a))	-	5,169	5,169
	<u>3,408</u>	<u>5,169</u>	<u>8,577</u>
<b>Liabilities and Equity</b>			
Debt securities in issue	3,327	5,169	8,496
Equity	1		1
Reserve	48		48
profit for the period	32		32
	<u>3,408</u>	<u>5,169</u>	<u>8,577</u>

(a) This represents investment made by Sterling SPV in Sterling notes (Debenture). This is 7 year 18.86% subordinated unsecured non-convertible debenture stock with interest payable semi-annually and due to mature in 2023. The effective interest rate is 19.75% per annum.

**22 Non Current Assets Held for Sale**

<i>In millions of Naira</i>	Group		Bank	
	June 2018	December 2017	June 2018	December 2017
Non Current Assets Held for Sale	3,505	-	3,505	-
	<u>3,505</u>	<u>-</u>	<u>3,505</u>	<u>-</u>

During the year, the Bank obtained properties by taking possession of collaterals held as security against loans. The value of the collateral repossessed during the year was N3.5bn (2016:Nil). The Group's policy is to pursue timely realisation of the collateral in an orderly manner. The Group does not generally use the non-cash collateral for its own operations.

**23 Other Assets**

<i>In millions of Naira</i>	Group		Bank	
	June 2018	December 2017	June 2018	December 2017
Other assets comprise:				
Accounts receivable (see note (a) below)	9,274	6,179	9,274	6,179
Prepayments (see note (b) below)	20,326	10,534	20,326	10,534
Contribution to AGSMEIS	-	259	-	259
Prepaid staff cost	1,675	2,205	1,675	2,205
Stock of cheque books and stationery	612	826	612	826
	<u>31,887</u>	<u>20,003</u>	<u>31,887</u>	<u>20,003</u>
Impairment on other assets	(590)	(1,275)	(590)	(1,275)
	<u>31,297</u>	<u>18,728</u>	<u>31,297</u>	<u>18,728</u>
<b>Movement in impairment on other assets</b>				
<i>In millions of Naira</i>	June 2018	December 2017	June 2018	December 2017
Balance, beginning of year	1,275	879	1,275	879
impairment on other assets	-	457	-	457
Writeback (note 8)	(530)	(61)	(530)	(61)
Write-offs	(155)	-	(155)	-
Balance, end of period	<u>590</u>	<u>1,275</u>	<u>590</u>	<u>1,275</u>

(a) Included in account receivable are forex deliverables due from Central Bank of Nigeria for the Bank's customers

(b) Included in prepayments are mostly Bank's premises

**24 Property, plant and equipment**

The movement on these accounts during the period was as follows:

**Group and Bank**

	Leasehold Land	Leasehold Building	Leasehold Improvement	Capital work-in- progress	Furniture, fittings and equipment	Computer equipment	Motor vehicles	Total
<b>In millions of Naira</b>								
<b>(a) Cost</b>								
Balance as at 1 January, 2018	1,966	3,690	3,299	684	9,839	8,818	3,407	31,703
Additions for the period	61	23	101	463	164	823	384	2,017
Disposals	-	-	(6)	-	(54)	(2)	(380)	(443)
Reclassification	-	63	15	(161)	83	0	-	0
Writeoff	-	-	-	(33)	-	-	-	(33)
<b>Balance as at 30 June 2018</b>	<b>2,027</b>	<b>3,776</b>	<b>3,408</b>	<b>953</b>	<b>10,031</b>	<b>9,639</b>	<b>3,411</b>	<b>33,245</b>
Balance as at 1 January, 2017	1,234	2,837	4,584	2,132	12,827	8,001	4,698	36,313
Additions for the period	161	177	102	168	714	4,446	566	6,334
Disposals	-	-	-	-	(139)	(13)	(648)	(800)
Reclassification	571	676	6	(1,616)	305	45	13	-
Writeoff	-	-	(1,393)	-	(3,868)	(3,661)	(1,222)	(10,144)
<b>Balance as at 31 December 2017</b>	<b>1,966</b>	<b>3,690</b>	<b>3,299</b>	<b>684</b>	<b>9,839</b>	<b>8,818</b>	<b>3,407</b>	<b>31,703</b>
<b>(b) Depreciation and impairment losses</b>								
Balance as at 1 January, 2018	154	351	1,955	-	6,085	4,612	2,095	15,252
Charge for the period	20	37	139	-	803	1,095	375	2,470
Disposals	-	-	-	-	(54)	(2)	(276)	(332)
<b>Balance as at 30 June 2018</b>	<b>174</b>	<b>388</b>	<b>2,094</b>	<b>-</b>	<b>6,834</b>	<b>5,705</b>	<b>2,194</b>	<b>17,390</b>
Balance as at 1 January, 2017	127	287	3,026	-	8,428	6,790	3,050	21,708
Charge for the period	27	64	322	-	1,660	1,496	841	4,410
Disposals	-	-	-	-	(135)	(13)	(574)	(722)
Writeoff	-	-	(1,393)	-	(3,868)	(3,661)	(1,222)	(10,144)
<b>Balance as at 31 December 2017</b>	<b>154</b>	<b>351</b>	<b>1,955</b>	<b>-</b>	<b>6,085</b>	<b>4,612</b>	<b>2,095</b>	<b>15,252</b>
<b>Carrying amounts</b>								
<b>Balance as at 30 June 2018</b>	<b>1,853</b>	<b>3,388</b>	<b>1,313</b>	<b>953</b>	<b>3,197</b>	<b>3,934</b>	<b>1,217</b>	<b>15,855</b>
<b>Balance as at 31 December 2017</b>	<b>1,812</b>	<b>3,339</b>	<b>1,344</b>	<b>684</b>	<b>3,755</b>	<b>4,206</b>	<b>1,313</b>	<b>16,451</b>
<b>Balance as at 1 January, 2017</b>	<b>1,107</b>	<b>2,550</b>	<b>1,558</b>	<b>2,132</b>	<b>4,399</b>	<b>1,211</b>	<b>1,647</b>	<b>14,605</b>

The gross carrying amount of fully depreciated property, plant and equipment that is still in use is N7.35billion (2017: N5.5billion).



25	Intangible asset	Group		Bank	
	Purchased Software				
	<i>In millions of Naira</i>	June 2018	December 2017	June 2018	December 2017
	<b>Cost</b>				
	<b>Beginning of year</b>	3,720	3,871	3,720	3,871
	Additions	16	691	16	691
	Writeoff	-	(842)	-	(842)
	Balance end of period	<u>3,736</u>	<u>3,720</u>	<u>3,736</u>	<u>3,720</u>
	<b>Amortisation and impairment losses</b>				
	Beginning of year	1,606	1,836	1,606	1,836
	Amortisation for the period	330	585	330	585
	Disposals	-	(815)	-	(815)
	Balance end of period	<u>1,936</u>	<u>1,606</u>	<u>1,936</u>	<u>1,606</u>
	<b>Carrying amounts</b>	<u>1,800</u>	<u>2,114</u>	<u>1,800</u>	<u>2,114</u>
	<b>26 Deposits from Banks</b>	June 2018	December 2017	June 2018	December 2017
	<i>In millions of Naira</i>				
	Balances due to local banks (See (i) below)	-	1,569	-	1,569
	Money Market Deposits	42,585	9,479	42,585	9,479
		<u>42,585</u>	<u>11,048</u>	<u>42,585</u>	<u>11,048</u>
(i)	This represents clearing position with local Banks				
	<b>27 Deposits from customers</b>	June 2018	December 2017	June 2018	December 2017
	<i>In millions of Naira</i>				
	<b>Retail customers</b>				
	Current accounts	55,334	39,795	55,334	39,795
	Savings accounts	65,006	57,757	65,006	57,757
	Term deposits	43,675	49,313	43,675	49,313
	Pledged deposits	-	-	-	-
	<b>Corporate customers</b>				
	Current accounts	240,369	227,729	240,369	227,729
	Savings accounts	3,941	3,348	3,941	3,348
	Term deposits	192,389	212,361	192,389	212,361
	Pledged deposits	89,867	94,530	89,867	94,530
		<u>690,581</u>	<u>684,834</u>	<u>690,581</u>	<u>684,834</u>
	<b>28 Other borrowed Funds</b>	June 2018	December 2017	June 2018	December 2017
	<i>In millions of Naira</i>				
	<b>Foreign Funds</b>				
	Due to Citibank	-	7,664	-	7,664
	Due to Standard Chartered Bank	-	11,756	-	11,756
	Due to African Export/Import Bank (See (i) below)	16,664	19,963	16,664	19,963
	Due to Islamic Corporation Development Bank (See (ii) below)	6,987	14,712	6,987	14,712
		<u>23,651</u>	<u>54,095</u>	<u>23,651</u>	<u>54,095</u>
	<b>Local Funds</b>				
	Due to BOI (see (iii) below)	1,264	1,678	1,264	1,678
	Due to CBN-Agric-Fund (See (iv) below)	70,164	56,825	70,164	56,825
	Due to Nigeria Mortgage Refinance Company (See (v) below)	2,563	1,622	2,563	1,622
	Due to Excess Crude Account (See (vi) below)	14,290	14,454	14,290	14,454
	Due to Central Bank of Nigeria	-	84,173	-	84,173
		<u>88,280</u>	<u>158,752</u>	<u>88,280</u>	<u>158,752</u>
		<u>111,930</u>	<u>212,847</u>	<u>111,930</u>	<u>212,847</u>
	<b>Movement on other borrowed funds:</b>				
	<i>In millions of Naira</i>	June 2018	December 2017	June 2018	December 2017
	Beginning of year	212,847	82,451	212,847	82,451
	Additions during the year	14,280	182,361	14,280	182,361
	Repayment during the year	(115,197)	(51,964)	(115,197)	(51,964)
	Foreign exchange gain/(loss)	-	-	-	-
		<u>111,930</u>	<u>212,847</u>	<u>111,930</u>	<u>212,847</u>

(i) This represents the Naira equivalent of \$50 million and \$25 million medium term amortising and short term trade loans granted by African Export-Import Bank for a period of five (5) years and one (1) year respectively. The facilities attracts a fixed margin of 7.25% and 5.7% per annum respectively. Interest payable under the agreement is calculated based on the actual number of days elapsed in a year. The Bank will also pay a one - off facility fee charge of 0.5% flat upon facility signing or at disbursement.

(ii) This represents Naira equivalent of \$26.25 million, \$10 million and \$10 million Murabaha financing facilities (disbursed in tranches) granted by Islamic Corporation for the development of the private sector for a period of 181,365 and 365 days respectively. The facility attracts a margin of 6.25%, 7.7% and 7.74% respectively. Profit plus the principal shall be payable at maturity.

(iii) This is a facility from Bank of Industry under Central Bank of Nigeria N200billion intervention fund for refinancing and restructuring of the Bank's existing loan portfolio to Nigeria SME/Manufacturing sector and N500billion Power and Aviation intervention fund for financing projects in the Power and Aviation sectors of the economy.  
The facility is administered at an all-in interest rate/charge of 7% per annum payable on quarterly basis. Specifically, the managing agent (BOI) is entitled to a 1% management fee and the Bank a 6% spread. Loans shall have a maximum tenor of 15 years and/or working capital facility of one year with provision for roll over.

- (vi) Central Bank of Nigeria (CBN) in collaboration with the Federal Government of Nigeria (FGN) represented by the Federal Ministry of Agriculture and Water Resources (FMA & WR) established a Commercial Agricultural Credit Scheme, (CACS) to promote commercial agricultural enterprise in Nigeria. The Bank obtained the loan on behalf of the customer at zero (0) percent to lend to the customer at 7% - 9% inclusive of management and processing fee. Repayment proceeds from CACS projects shall be repatriated to CBN on quarterly basis, all loans under the agriculture scheme is expected to terminate on 30 September 2025.
- (v) This represents a loan agreement between the Bank and Nigeria Mortgage Refinance Company PLC (NMRC) for NMRC to refinance from time to time Mortgage Loans Originated by the Bank with full recourse to the Bank on the terms and conditions stated in the agreement. The facility was obtained during the year 2016 at an interest rate of 15.5% per annum to mature 7 September 2031.
- (vi) This is a facility granted as a result of the decision made during the June 2015 National Economic Council (NEC) meeting for deposit money banks to extend concessionary loans to state governments using the balance in the Excess Crude Account (ECA) as collateral. Osun & Kwara State Government indicated their willingness to work with Sterling Bank Plc on the transaction. The Osun State Government applied for a N10billion while Kwara State Government applied for N5billion. The facility was approved at the June 2015 National Economic Council meeting. The purpose of the loan is for developmental and infrastructure projects in the states. CBN is granting the loan to the states at 9% annually for 20 years.

**29 Debt securities in issue**

In millions of Naira	Group		Bank	
	June 2018	December 2017	June 2018	December 2017
Debt securities - Debenture (See (i) below)	4,561	4,563	4,561	4,563
Debt securities - Bond (See (ii) below)	-	-	5,169	5,146
16.5% Debt securities carried at amortised cost	8,496	8,505	-	-
Debt securities - Commercial Paper (See (iii) below)	52,355	-	52,355	-
	<u>65,413</u>	<u>13,068</u>	<u>62,086</u>	<u>9,709</u>

**Movements in debt securities issued**

In millions of Naira	June 2018	December 2017	June 2018	December 2017
At beginning of the year	13,068	15,381	9,709	11,975
Additions	49,753	-	49,753	-
Repayment	-	(2,633)	-	(2,634)
Accrued interest	2,592	320	2,624	368
	<u>65,413</u>	<u>13,068</u>	<u>62,086</u>	<u>9,709</u>

- (i) This represents N4.562 billion 7-year 13% subordinated unsecured non-convertible debenture stock issued by the Bank and approved on 19 December 2011 and 30 December 2011 by the Central Bank of Nigeria and the Securities & Exchange Commission respectively. The Bank is obliged to pay the Trustee (Skye Bank Plc) interest semi-annually on the non-convertible debenture stock due 2018 until all the entire stock have been redeemed. The effective interest rate is 13.42% per annum.
- (ii) This represents N4.7billion 7 year 18.86% subordinated unsecured non-convertible debenture stock issued by the Bank and approved on 3 August 2016 and 25 August 2016 by the Securities & Exchange Commission and Central Bank of Nigeria respectively. Interest is payable semi-annually on the non-convertible debenture stock due in 2023. The effective interest rate is 19.75% per annum and until the entire stock has been redeemed, the issuer (Sterling Bank Plc) is obliged to pay interest to the Trustee.
- (iii) This represents tranche 4 and 5 of Sterling Bank Commercial Paper trading on FMDQ with maturity dates of 180days and 270days and discount rates of 15.04% and 14.90% respectively.

**30 Other liabilities**

In millions of Naira	June 2018	December 2017	June 2018	December 2017
Creditors and accruals	4,160	7,895	4,160	7,895
Certified cheques	1,777	2,507	1,777	2,508
Defined contribution obligations	0	0	0	0
Customers' deposits for foreign trade	8,513	15,203	8,513	15,203
Information Technology Levy	63	85	63	85
Other credit balances (See (i) below)	9,154	21,249	9,154	21,249
	<u>23,668</u>	<u>46,940</u>	<u>23,668</u>	<u>46,940</u>

- (i) Included in other credit balances are customer deposits secured with bonds.

**31 Provisions**

In millions of Naira	June 2018	December 2017	June 2018	December 2017
Provisions	295	295	295	295
	<u>295</u>	<u>295</u>	<u>295</u>	<u>295</u>

**Movement in provisions in other liabilities**

In millions of Naira	June 2018	December 2017	June 2018	December 2017
Balance, beginning of year	295	295	295	295
Additions	-	-	-	-
	<u>295</u>	<u>295</u>	<u>295</u>	<u>295</u>

The provision amount represents litigation and claims against the Bank as at 30 June 2018. These claim arose in the normal course of business and are being contested by the Bank. The Directors, having sought advice of professional counsels, are of the opinion that this provision is adequate for liability that have crystallised from these claims. There is no expected reimbursement in respect of this provision.

**32 Capital and reserves**

**(a) Share capital**

In millions of Naira	June 2018	December 2017	June 2018	December 2017
Authorised:				
32,000,000,000 Ordinary shares of 50k each	<u>16,000</u>	<u>16,000</u>	<u>16,000</u>	<u>16,000</u>
Issued and fully-paid:				
28.79 billion (2014: 28.79 billion) Ordinary shares of 50k	<u>14,395</u>	<u>14,395</u>	<u>14,395</u>	<u>14,395</u>

(b) Share premium	Group		Bank	
	June 2018	December 2017	June 2018	December 2017
<i>In millions of Naira</i>				
Share premium	42,759	42,759	42,759	42,759

(c) **Other regulatory reserves**

The other regulatory reserves includes movements in the statutory reserves. Nigerian banking regulations require the Bank to make an annual appropriation to a statutory reserve. As stipulated by S.14(1) of the Banks and Other Financial Institution Act of Nigeria, an appropriation of 30% of profit after tax is made if the statutory reserve is less than paid-up share capital and 15% of profit after tax if the statutory reserve is greater than the paid up share capital.

(i) **Fair value reserve**

The fair value reserve includes the net cumulative change in the fair value on investments carried at fair value through other comprehensive income until the investment is derecognised or impaired.

(ii) **Regulatory risk reserve**

The Central Bank of Nigeria stipulates that provisions for loans recognised in the profit or loss account be determined based on the requirements of IFRS. The IFRS provision should be compared with provisions determined under prudential guidelines and the expected impact/changes in retained earnings should be treated as follows:

(i) Prudential impairment allowance is greater than IFRS impairment allowance: transfer the difference from the retained earnings to a non-distributable regulatory risk reserve.

(ii) Prudential impairment allowance is less than IFRS impairment allowance: the excess charges resulting should be transferred from the regulatory risk reserve account to the retained earnings to the extent of the non-distributable reserve previously recognised.

(iii) **Other reserves**

The SMEEIS reserve is maintained to comply with the Central Bank of Nigeria (CBN) requirement that all licensed banks set aside a portion of the profit after tax in a fund to be used to finance equity investment in qualifying small and medium-scale enterprises. Under the terms of the guideline (amended by CBN letter dated 11 July 2006), the contributions will be 10% of profit after tax and shall continue after the first 5 years but banks' contributions shall thereafter reduce to 5% of profit after tax. However, this is no longer mandatory. In prior year, 10% of profit after taxation was transferred to SMEEIS reserves in accordance with Small and Medium Enterprise Equity Investment Scheme as revised in April 2005. The Bank has suspended further appropriation to SMEEIS (now known as Microcredit Fund) reserve account in line with the decision reached at the Banker's Committee meeting and approved by CBN.

The AGSMEIS reserve is maintained to comply with the requirement of Central Bank of Nigeria which requires banks to set aside 5% of their Profit After Tax for investment in Agri-Business/Small and Medium Enterprises. This Investment Scheme aimed at supporting the Federal Government's effort at promoting agricultural businesses as well as Small and Medium Enterprises. The fund is domiciled with the Central Bank of Nigeria.

(d) **Retained earnings**

Retained earnings are the carried forward recognised income net of expenses plus current period profit attributable to shareholders.

33 **Cash and cash equivalents**

For the purpose of cash flow, cash and cash equivalents include cash and foreign monies, unrestricted balances with Central Bank of Nigeria, balances held with local Banks, balances held with bank outside Nigeria and money market placements.

<i>In millions of Naira</i>	Group		Bank	
	June 2018	December 2017	June 2018	December 2017
Cash and foreign monies (See note 16)	14,840	15,404	14,779	15,404
Unrestricted balances with Central Bank of Nigeria (See note 16)	6,055	33,242	6,055	33,242
Balances held with local banks (See note 17)	7,457	-	7,457	-
Balances held with banks outside Nigeria (See note 17)	14,057	30,368	14,057	30,368
Money market placements (See note 17)	3,210	20,698	3,210	20,698
	45,619	99,712	45,558	99,712

34 **Contingent Liabilities and commitments**

In the normal course of business, the Bank conducts business involving acceptances, performance bonds and indemnities. The majority of these facilities are offset by corresponding obligations of third parties. Contingent liabilities and commitments comprise performance bonds, acceptances, guarantees and letters of credit.

To meet the financial needs of customers, the Bank enters into various commitments and contingent liabilities. These consist of financial guarantees and letters of credits. These obligations are not recognised on the statement of financial position because the risk has not

Letters of credit and guarantees commit the Bank to make payment on behalf of customers in the event of a specific act, generally related to the import or export of goods. Guarantees and standby letters of credit carry a similar credit risk to loans.

The following table summarises the nominal principal amount of contingent liabilities and commitments with off-financial position risk:

<i>In millions of Naira</i>	June 2018	December 2017	June 2018	December 2017
Bonds, guarantees and indemnities	136,545	95,078	136,545	95,078
Letters of credit	29,312	26,102	29,312	26,102
Others	4,232	9,926	4,232	9,926
	170,089	131,106	170,089	131,106

35 **Changes on equities on initial application of IFRS 9**

The following shows the impact of IFRS 9 adjustments on equity:

<i>In millions of Naira</i>	Regulatory risk reserves	Fair value reserve	Retained earning	Total
Impairment on:				
Loans and Advances	(6,109)	-	-	(6,109)
Loan commitments and financial guarantees	-	-	-	-
Placements	-	-	-	-
Treasury bills	-	-	-	-
FGN bonds	-	(24)	-	(24)
State bonds	-	(7)	(26)	(33)
Corporate bonds	-	(3)	(76)	(79)
Euro bonds	-	(246)	-	(246)
<b>Total</b>	<b>(6,109)</b>	<b>(280)</b>	<b>(102)</b>	<b>(6,491)</b>

